Revenues From Spirituous Liquor - North Carolina ABC Boards
July 1, 2009 - June 30, 2010

|  | Statutory Authority | 06/30/10 | 06/30/09 | Increase -Decrease | Percent <br> Change |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Liquor Sales - Regular |  | 583,739,411 | 569,356,715 | 14,382,696 | 2.53\% |
| Mixed Beverage Sales |  | 142,994,981 | 147,097,950 | -4,102,969 | -2.79\% |
| Total Sales |  | 726,734,392 | 716,454,665 | 10,279,727 | 1.43\% |
| State Excise Tax | 105-113.80(6); 18B-805(b)(2) | 152,063,168 | 132,491,499 | 19,571,669 | 14.77\% |
| Liquor Sales Tax | 105-164.4(a); 18B-805(b)(2) | 45,126,034 | 38,467,320 | 6,658,714 | 17.31\% |
| Mixed Beverage Tax - Revenue | 18B-804(b)(8),(9); 18B-805(b)(2) | 13,064,279 | 13,397,295 | -333,016 | -2.49\% |
| Mixed Beverage Tax - DHR | 18B-804(b)(8),(9); 18B-805(b)(3) | 1,305,851 | 1,339,466 | -33,615 | -2.51\% |
| Rehabilitation Tax | 18B-804(b)(6); 18B-805(b)(4) | 2,419,641 | 2,406,026 | 13,615 | 0.57\% |
| Cost of Goods Sold | 18B-805(b)(1) | 380,457,755 | 384,191,230 | -3,733,475 | -0.97\% |
| Operating Expenses | 18B-805(b)(1) | 116,843,127 | 113,215,478 | 3,627,649 | 3.20\% |
| Interest Income | 18B-805(a) | 582,778 | 1,101,687 | -518,909 | -47.10\% |
| Other Income | 18B-805(a) | 4,167,023 | 856,576 | 3,310,447 | 386.47\% |
| Profit Before Distribution |  | 66,345,350 | 72,588,206 | -6,242,856 | -8.60\% |
| Profit Percent To Sales |  | 9.13\% | 10.13\% |  | -1.00\% |
| Law Enforcement | 18B-805(c)(2) | 6,803,274 | 7,111,855 | -308,581 | -4.34\% |
| Alcohol Education | 18B-805(c)(3) | 8,975,266 | 8,487,026 | 488,240 | 5.75\% |
| Net Profit |  | 50,566,810 | 56,989,325 | -6,422,515 | -11.27\% |
| County - City Distributions | 18B-805(e) | 45,862,909 | 46,238,171 | -375,262 | -0.81\% |
| Mixed Beverage Tax Retained | 18B-805(b)(2); 18B-805(f) | 11,758,138 | 12,066,588 | -308,450 | -2.56\% |
| Surcharge Collected | 18B-804(b)(6a); 18B-203(a)(15) | 3,813,484 | 3,788,815 | 24,669 | 0.65\% |
| Bailment Collected | 18B-804(b)(2); 18B-203(a)(15) | 5,031,809 | 4,984,025 | 47,784 | 0.96\% |
| Bottles Sold: |  |  |  |  |  |
| Regular |  | 39,466,714 | 39,199,836 | 266,878 | 0.68\% |
| Mixed Beverage |  | 6,808,295 | 6,973,771 | -165,476 | -2.37\% |
| Total |  | 46,275,009 | 46,173,607 | 101,402 | 0.22\% |
| Miniatures |  | 10,582,940 | 9,748,500 | 834,440 | 8.56\% |
| Number Of Stores |  | 418 | 410 | 8 |  |

Notes:
Excise tax increased from 25\% to 30\% September 1, 2009.
Sales tax increased from 7\% to 8\% September 1, 2009.
Other income increased due to an ABC board selling land and building.

