# NORTH CAROLINA ALCOHOL BEVERAGE COMMISSION

# QUICK GUIDE for Retail Permittees

An overview of North Carolina's Alcoholic Beverage Control Laws, Rules and Information



# NORTH CAROLINA ALCOHOLIC BEVERAGE CONTROL LAWS, RULES AND INFORMATION

# ABC Retail Guide About Responsible Sales of Alcohol for North Carolina Permittees

Edition: May 2023

Disclaimer: This guide provides a general overview of North Carolina's ABC laws, rules and best practices for serving alcohol legally and responsibly. This is a summary only and is not intended as legal advice. Every ABC permit holder is responsible for following North Carolina General Statutes and ABC regulations.

NC ABC Commission

Physical: 400 East Tryon Road, Raleigh NC 27610 Mail: 4307 Mail Service Center, Raleigh NC 27699-4307 919-779-0700-main | 919-662-3583-fax https://abc.nc.gov North Carolina's alcoholic beverage control laws are found in Chapter 18B of the North Carolina General Statutes. The ABC Commission's Rules are found within the North Carolina Administrative Code, Title 14B, Chapter 15. The laws and rules are available online on the Commission's website, https://abc.nc.gov/Documents/Index/9, or by purchasing a copy of the Alcoholic Beverage Control Laws and Rules of North Carolina from the Commission.

In general, alcoholic beverage laws and rules control activities that take place in bars, restaurants, stores, and other locations where alcoholic beverages are sold. They are designed for the safety and welfare of your customers. The ABC Commission is responsible for making sure permittees comply with permit requirements.

As an ABC permit holder, you play an important role in keeping the public safe. It is your responsibility to ensure that employees and patrons are complying with NC laws and rules regarding the sale, possession, storage, and consumption of all alcoholic beverages on the licensed premises.

This guide is designed to help you better understand some of North Carolina's laws and rules regarding running a business that sells alcoholic beverages. The ABC Commission strives to provide helpful information to assist permitted establishments operate within North Carolina's laws. Please remember the laws and rules are the final authority regarding selling and serving alcoholic beverages in North Carolina.

If you have additional questions, you may contact the ABC Commission or your local ALE District office for additional information. Contact information is located in this guide.

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#### **Commission**

The Commission is an independent state agency administratively housed in the NC Department of Public Safety with the Chairman reporting directly to the Office of the Governor. The Commission provides uniform control over the sale, purchase, transportation, manufacture, consumption and possession of all alcoholic beverages in the state. Nationally, North Carolina is one of 17 control states/jurisdictions and is a member of the National Alcohol Beverage Control Association.

The 171 local ABC boards in North Carolina are established and operated with no state funds and are appointed by local governing authorities. The sale of spirituous liquor and fortified wine by the local ABC boards generates millions of dollars in recurring revenue for both the state's General Fund and the local cities and counties where the alcohol is sold. This ABC revenue makes a meaningful difference in communities large and small across North Carolina.

The Commission is made up of the following divisions that are dedicated to serving the needs of the public and permitted businesses:

#### **Contact Information:**

- Commission Email: Contact@abc.nc.gov
- Permit Section | Permits@abc.nc.gov | 919-948-7941
  - Permit Audit Compliance | 919-948-7942
- Pricing & ABC Board Audit Section | Product@abc.nc.gov
  - Products | 919-948-7952
  - Boards/Pricing | 919-948-7944
- Legal Section 919-948-7943 | Legal@abc.nc.gov
- Special Services Section | ABC.Education@abc.nc.gov
  - Education Outreach | 919-948-7945
  - News Media | 919-948-7946
  - FREE Responsible Alcohol Seller/Server Programs (RASP), go to https://abc.nc.gov/Education/RASP
- Finance Section | Cash.Management@abc.nc.gov | 919-948-7957

Please feel free to contact the Commission with your questions.

## **Alcohol Law Enforcement**

The enforcement of ABC laws and rules are carried out by Alcohol Law Enforcement (ALE)-division of the Department of Public Safety, ABC Officers-local ABC board enforcement, and other contracted local law-enforcement agencies. https://www.ncdps.gov/our-organization/law-enforcement/alcohol-law-enforcement

#### These agents have the authority to:

Headquarters.

- *Inspect licensed premises*, or any premises that are in any way connected, physically or otherwise, to the licensed premises.
- Examine your books and records.
- *Take enforcement action* that is necessary (criminal or administrative through the ABC Commission) for unlawful activities on the premises.

ALE consists of eight (8) districts and the Garner headquarters office. ALE agents provide up-to-date information on the ABC laws and rules and can assist you with any special questions your business may have.

It's a good idea to become acquainted with your local ALE agent or alcohol law enforcement agent when you receive an ABC permit. They will be able to help you understand the ABC laws and rules. They can also provide materials that further cover important laws and rules for you to be able to identify fraudulent identifications at the point of sale.

If you have any questions or concerns, feel free to contact your local ALE District Office directly.

Director:	
Assistant Director for Operations:	
Assistant Director for Administration:	

Physical - 525 N. Greenfield Parkway, Suite 140 Garner, NC 27529 919-733-4060 main | 919-715-7077 fax Mailing- 4233 Mail Service Center Raleigh, NC 27699-4233

#### **Alcohol Law Enforcement Contact**

Special Agent in Charge \_\_\_\_\_ 1705 Tryon Park Drive

# District I - Jacksonville Serving Brunswick, Carteret, Columbus, Craven, Duplin, Jones, New Hanover, Onslow, Pamlico and Pender counties. Special Agent in Charge 470 Dolphin Drive 910-346-2121 | 910-346-3661 fax Jacksonville, NC 28456 District II - Greenville Serving Beaufort, Bertie, Camden, Chowan, Currituck, Dare, Edgecombe, Gates, Greene, Halifax, Hertford, Hyde, Lenoir, Martin, Nash, Northampton, Pasquotank, Perquimans, Pitt, Tyrrell, Wayne, Wilson and Washington counties. Special Agent in Charge 1013 W.H. Smith Boulevard Greenville, NC 27834 252-756-4755 | 252-756-4779 fax District III - Fayetteville Serving Bladen, Cumberland, Hoke, Lee, Moore, Richmond, Robeson, Sampson and Scotland counties. Special Agent in Charge 414 Chicago Drive Fayetteville, NC 28306 910-486-1262 | 910-486-1960 fax District IV - Raleigh Serving Chatham, Durham, Franklin, Granville, Harnett, Johnston, Orange, Person, Warren, Vance and Wake counties.

## Contact ALE by Email alehq.headquarters@ncdps.gov

Raleigh, NC 27610 919-779-8188 | 919-779-8139 fax

#### **Alcohol Law Enforcement Contact**

#### District V - Greensboro

Alamance, Caswell, Davidson, Guilford, Montgomery, Randolph, Rockingham and Stokes.

Special Agent in Charge \_\_\_

501 Industrial Avenue

Greensboro, NC 27406 336-256-1362 | 336-256-1360 fax

#### District VI - Harrisburg

Serving counties: Anson, Cabarrus, Cleveland, Gaston, Lincoln, Mecklenburg, Rowan, Stanly and Union counties.

Special Agent in Charge \_\_\_

5994 Caldwell Park Drive

Harrisburg, NC 28075 980-781-3000 | 704-454-5376 fax

#### District VII - Hickory

Serving Alexander, Alleghany, Ashe, Avery, Burke, Caldwell, Catawba, Davie, Forsyth, Iredell, Surry, Watauga, Wilkes and Yadkin counties.

Special Agent in Charge \_\_\_\_\_

279 Performance Drive

Hickory, NC 28602 828-294-2226 | 828-294-3932 fax

#### District VIII - Asheville

Serving Buncombe, Cherokee, Clay, Graham, Haywood, Henderson, Jackson, Macon, Madison, McDowell, Mitchell, Polk, Rutherford, Swain, Transylvania and Yancey counties.

Special Agent in Charge \_\_\_\_

900 Alliance Court

Asheville, NC 28806 828-670-5055 | 828-654-7332 fax

## Or call 1-877-ALE-AGENT for anonymously reporting

#### **QUICK GLANCE**

#### **Alcoholic Beverage Sales and Consumption:**

- Alcoholic beverages may not be sold or served to persons less than 21 years old.
- Alcoholic beverages may not be possessed or consumed by persons less than 21 years old, regardless of where the liquor is purchased. If a parent provides a minor alcohol, it is illegal and not allowed in your establishment. *Exception: NCGS §18B-103 (11)*.
- Alcoholic beverages may not be sold or served to any person who is intoxicated.
- Intoxicated persons are not allowed to consume alcoholic beverages on the licensed premises.
- Alcoholic beverages may not be purchased with the federal Supplemental Nutrition Assistance food allotment program.
- Free or reduced drink prices cannot be offered during limited hours. (i.e. happy hour specials). Special drink prices must be offered to all customers for the entire day and in all areas of the business.
- Certain drink specials or promotions are not allowed. For example: 2 for 1; buy 1, get 1; buy 1, get 1 for a nickel; buy a meal (or anything), get a free drink are prohibited.

## **Hours of Sale:** § 18B-1004

- Alcohol products can only be sold or served Monday Saturday between 7 a.m. and 2 a.m. On Sundays, alcohol can only be sold, served and consumed after Noon. However, some local ordinance (cities and/or counties) allow Sunday sales to begin at 10:00 am. There is a list of Legal Sales Areas or Local Government Authority at our web site https://abc.nc.gov. Please check with your local city council or county commission.
- If you hold an on-premises permit, alcohol product sales must end at 2 a.m., but customers have until 2:30 a.m. to finish consuming. All tables, counters and bars are to be cleared of alcohol products by 2:30 a.m.
- No alcoholic beverage may be removed from the licensed premises at any time that alcohol sales are not allowed by law.

# **Section One**

# **Regulations for All ABC Permit Holders**

We are partners in ensuring the responsible sales and service of alcoholic beverages and preventing sales to underage and intoxicated persons. Thank you for taking this substantial responsibility seriously.

#### **Employee Age Requirements:** 14B NCAC 15B .0203

- Businesses with any type of malt beverage or wine permit must have an employee who is at *least 18 years old* in charge at all times.
- Businesses with any type of spirituous liquor permit must have an employee who is at *least 21 years old* in charge at all times.
- Permit holders with a Brown Bagging or Special Occasion permit must have a person in charge at all times who is at *least 21 years old*.

## Annual permit renewal payments are due April 30 each year § 18B-903.

If you need to update your business mailing address before then, the permittee or site manager on file should send an email to permits@abc.nc.gov or scan the QR code email link. This will ensure you receive updated information regarding the renewal and registration process.



# SECTION 1: Regulations For All Permit Holders

#### **Business Responsibilities:** § 18B-900, § 18B-1003,

- Prominently display your ABC permit(s) and the National Human Trafficking Resource awareness sign at your business at all times.
- *No* illegal drugs (any non-prescribed *controlled substance*) are allowed on the licensed premises.
- No alcoholic beverage is allowed, unless you have an appropriate ABC permit.
- Permits are not transferable either person-to-person or location-to-location.
- Keep your permits active by notifying the Commission of changes in mailing address, trade name, manager name, ownership or if the business no longer in operation.
- *Customer Conduct:* § 18B-1005 Permitted businesses are responsible for monitoring the conduct of customers on their premises to include, parking lots and outdoor service areas. Customers who are fighting, become disorderly, or conducting other unlawful acts may not be allowed to remain on the premises. They may be escorted the from premises for any behavior deemed unruly by the employees of the permitted business. Failure to supervise is a violation.
- Business Records: All permittees are required to maintain alcohol invoices and receipts on the premises for three years and make them readily available for inspection. These alcohol invoices and receipts must be kept separate from invoices or receipts for other products and supplies. Ensure currency in filing and payment of all applicable tax returns to the State.
- *Remodeling:* If any changes are made to the physical setup of your business, you must submit an updated diagram to the Commission.
- *Smoking:* Smoking is not allowed in enclosed areas of restaurants and bars. For more information on the NC Smoke-Free Restaurants and Bar law, visit www.smokefreenc.gov.

# SECTION 1: Regulations For All Permit Holders

#### **Employee Requirements:**

- *No drinking on the job*: Employees cannot drink alcoholic beverages on premises, before, while on duty or even if the business is closed to customers. For example, drinking a beer while sweeping the floors after closing time is not allowed. If an off-duty server comes into the business for drinks, they cannot assist in any job duties. Employees who are or have been drinking cannot effectively judge the age or sobriety of customers.
- Permit holders are *responsible for any actions* committed by their employee(s) during their hours of operation.
- Salesman permit holders are *responsible for all sales* and delivery made by their employee(s) during their hours of operation.

#### **Hiring Restrictions:**

You cannot hire an employee to sell, serve or distribute alcoholic beverages who has been:

- » convicted of a felony of any kind within 3 years
- » convicted of a felony more than 3 years with no restoration of citizenship
- » convicted of an alcoholic beverage offense within 2 years,
- » convicted of a misdemeanor controlled substance offense within 2 years or
- » revoked permit holder within last 18 months and at location of employment

# (DWI is a traffic violation, not an ABC violation)

• If you want to hire someone with one of these convictions, you may submit a waiver in writing to the Commission's Legal Section. Waivers are only available in cases of hardship, and the permit holder/business owner must submit the request (not the potential employee).

#### **SECTION 1:**

# **Regulations For All Permit Holders**

## **Legal Drinking Age:** Article 1A, § 18B-121

In North Carolina, you must be at *least 21 years old* to consume, possess, or purchase alcohol. It is illegal to sell or serve alcoholic beverages to anyone under 21 years old. *Parents can not provide alcohol to their children who are younger than 21 years old.* 

Whether restaurant that serves or location that sells alcoholic beverages, it is important to know the permittee and his employees are responsible for the actions of ABC rules and laws. As a business permitted to sell alcohol, it's your job to help promote the responsible sale of alcohol by following alcohol regulations and by refusing to serve underage or intoxicated customers. Violating the laws and rules surrounding the sale of alcohol can result in fines, suspensions or even revocation of your permit(s).

Further, in some cases, permittees may face costly civil suits and penalties when they serve customers who are underage and/or intoxicated and later become involved in a serious accident. Develop sensible guidelines to protect yourself and your business.

#### Some examples include:

- Does your business have *written rules* for dealing with intoxicated customers, for checking identification cards, and other policies?
- Do you *provide training regularly* to your employees so they understand your policies, how they are to carry them out, and to whom they should report problems? All applicants applying for retail ABC permits will be required to provide proof of Responsible Alcohol Seller/Server training **PRIOR** to obtaining a temporary ABC permit. To complete our **FREE** Responsible Alcohol Seller/Server Programs (RASP), go to **https://abc.nc.gov/Training** or visit <a href="https://abc.nc.gov/education">https://abc.nc.gov/education</a>.
- Do you have your employees sign a copy of your written policies certifying that they have read and understand them? Provide answers to any questions the employee may have and always *encourage your employees to discuss problems* that may arise in their work day.
- Do you support your employee's decision to refuse service to an intoxicated customer and/or those presenting fradulent identification?

# **Section Two**

#### **On-Premises Permit Holders**

You are the first line of defense against underage drinking.

#### **Employee Age Requirements for On-Premise Businesses:** 14B NCAC 15B .0203

## • Mixed Beverage Permits

Bartenders or other employees who mix drinks containing spirituous liquor must be at least 21 years old.

# • Malt beverage & Wine Permits

Servers who prepare, serve, sell or deliver alcoholic beverages must be at least *18 years old*.

• *Minors (16 & 17 year olds)* can work at a permitted business as long as they do not serve, prepare, sell or deliver any kind of alcoholic beverages. Be sure to follow all other provisions of employment laws involving minor employees located in the NC GS, Wage and Hour Act, Article 2A of Chapter 95.

In addition to regulations for all permit holders (Section 1), on-premises permit holders have other requirements to follow. On-premises permitted businesses serve and sell alcoholic beverages for consumption on-site. These businesses may choose to apply for permits that allow for the sale of malt beverages, wine and/or mixed beverage drinks, as long as their local jurisdiction allows for the sale of these kinds of alcoholic beverages. A full list of alcohol permits is described at <a href="https://abc.nc.gov">https://abc.nc.gov</a> under the Permits menu.

#### **Types of Permits:** § 18B-1001, § 18B-902

- *On-premises Malt Beverage Permit* can be issued to retail businesses. It allows for the sale of malt beverages, (0.5% -15% alcohol by volume), for consumption on the business' premises. It also allows for off-premise sales of malt beverages as long as they are in the manufacturer's original container. The fee is \$400.
- *On-premise Unfortified Wine Permit* can be issued to any retail business. It allows for the sale of unfortified wine (16% or less alcohol by volume) for consumption on the business' premises. It also allows for off-premise sales of unfortified wine as long as it is in the manufacturer's original container. The fee is \$400.
- On-premises Fortified Wine Permits can be issued to the following types of businesses: restaurants, hotels, bars and private clubs, community theaters, wineries, convention centers and distilleries. It allows for the sale of fortified wine (16-24% alcohol by volume) for consumption on the business premises. It also allows for off-premises sales of fortified wine as long as it is in the original manufacturer's container. The fee is \$400.
- *Mixed Beverages Permits* can be issued to qualifying restaurants, hotels, bars, private clubs, convention centers, community theaters, nonprofit organizations, political organizations, sports and entertainment venues and distillery permit holder. It allows for the sale of mixed alcoholic beverages for consumption on the business' premises. It also allows the use of spirituous liquor purchased under a mixed beverage permit to be used for culinary purposes. The fee is \$1,000.
- *Special Occasion Permit* can be for a non-profit or political organization fundraiser, ticketed event, cash bar, or similar event. The fee is \$400.

- *Limited Special Occasion Permit* can be for a wedding, birthday party or similar event. Valid 48 hours before and after the occasion. The fee is \$50.
- *Brown-Bagging Permit* can be The fee is \$400. The exception for restaurant seating less than 50, the fee is \$200.
- *Special one-time Permit,* can be issued only for a single limited circumstance or activity subject to conditions specified by the Commission. Valid for the period stated on the permit.

#### **General Requirements:**

- Any location that holds permits for on-premises alcohol consumption must have at least two bathrooms in working order for public use. The permitte can request a waiver.
- On-premises permit holders must recycle all recyclable beverage containers emptied and/or used on the premises. The permitte can request a waiver.
- No advertising bearing a specific alcoholic beverage brand name may be displayed outside your business or in the window of your licensed premises. Some permissible words are "Beer," "Cold Beer," "Draft Beer," or "Wine."

#### **Malt Beverages & Wine:**

• Partial bottles of wine may be re-corked or re-capped and taken off the premises by the customer, if during legal hours for sale.

#### **Mixed Beverages:**

- All Mixed Beverages permits are valid for one year, May 1 to April 30. The annual deadline for ABC permit renewals and registration is April 30th (of each year). Renewal fee is \$1,000
- All spirituous liquor must be purchased from a designated ABC Store in your area.
- All Mixed Beverage Permit holders must submit financial and liquor inventory reports to the ABC Commission on a schedule set by the Commission's Audit Section.
- Every spirituous liquor bottle on the premises must have a mixed beverage tax stamp on it at all times.

- Mixed beverage tax stamps must be defaced as soon as the bottle has been emptied, and the bottle must be immediately disposed of for recycling. (You can use a Sharpie marker to deface the stamp).
- Refilling or combining multiple spirituous liquor bottles into one bottle is *not allowed, even of identical spirits (marrying bottles)*.
- A mixed drink *must contain at least 1 oz*. of spirituous liquor, unless the customer is advised otherwise.
- All mixed beverages must be consumed on the permitted premises.
- Pre-mixing of mixed beverages is only allowed with the ABC Commission's prior approval. You should submit your pre-mixed beverage recipes online, at <a href="https://abc.nc.gov/audit/premixing.aspx">https://abc.nc.gov/audit/premixing.aspx</a>.

#### **Outdoor Seating:**

- If approved by local ordinance, a licensed premises may be extended to allow outdoor seating for the possession and consumption of alcoholic beverages.
- If a permittee extends the premises, the following documents must be provided to their ALE District office and to the Commission: written notification of the extension, a diagram of the premises boundaries, and written permission by the owner for use of the property.
- Extended area must be visibly and vertically marked.
- Extended area is to comply with laws governing accessibility.

# Social Districts § 18B-300.1

- Regulate where approved consumption of alcoholic beverages in open containers can occur from a permitted licensed premises into another permitted premises.
- Area must be clearly defined on posted signs with hours of consumption, ALE jurisdication and phone number, statement of consumption guidelines
- Customer may have an open containers and allowed to exit the premise only when purchased from a permittee located in the social district.

- Containers must display permittee name where beverage was sold, social district logo, message "Drink Responsibly -Be 21", hold no more that 16 fluid ounces and not be made of glass.
- Non-permittee businesses located in the social district may allow customers with alcoholic beverage containers on its premises when displaying the social district uniform sign during the active social district period.
- Customers may not bring an alcoholic beverage into a non-permittee business that does not dispaly the uniform sign.

#### Amounts Allowed to be Served: § 18B-1010

#### **On-premise**

- Sell or serve only one mixed beverage at a time to single customer for consumption or one shot and one beer together (boilermaker).
- Sell or serve not more than 2 alcoholic beverage (malt beverage, unfortified wine, or fortified wine) at a time to single customer for consumption
- •A pitcher of alcoholic beverages must be served to two or more customers.
- A single carafe or bottle of wine is allowed to be sold to one person.
- Partial bottles of wine may be re-corked or re-capped and taken off site by the customer during legal hours of sale.

## In Stadium/Sporting Events Sales § 18B-1009

- Seating areas are clearly designated as part of the licensed premises.
- Documentation must be provided to the Commission of intent to sell malt beverages in seating areas
- Make available service of food and nonalcoholic beverages
- Permittee must certify staff is trained on how to identify underage and intoxicated persons and how to refuse the sale alcoholic beverages to those persons.
- Employees can not verbally shout out the availablility to purchase malt beverages in the seating areas or stand.

#### **Clubs and Bars:**

- Businesses must be open to *only* members and their valid guests.
- New members must submit a written membership application, and the business must keep it on file as long as the person is a member.
- A membership roster with all members' names and addresses in alphabetical order must be kept on the premises at all times. Roster may be electronic/digital or on approved membership apps. The electronic roster must be accessible and made available to law enforcement during inspections.
- Proof of membership (a membership card) must be issued to the member and kept in their possession. A virtual copy is acceptable.
- Management and employees cannot solicit members to sponsor nonmembers who arrive at the door. House guests are not allowed.

#### Restaurants:

- Food sales must meet *or exceed 30%* of total food, non-alcoholic and alcoholic beverages gross sales sold for on-premises consumption. Malt beverage, wine and mixed beverage sales are included in the total alcoholic beverage sales.
- There must be a kitchen and an inside dining area with seating for 36 people at a minimum. Food sales must be available at all times alcoholic beverages are sold.

#### **Hotels/Restaurants:**

- Hotels must have a restaurant either on or closely associated with the premises.
- Receipts from lodging must be greater than the receipts from alcohol sales *(for hotels only)*.
- Lodging receipts do not apply if the restaurant is separately owned or operated.
- Room service may include mixed beverages as long as the person(s) buying and consuming is at *least 21 years old*.

# **Section Three**

## Off-Premises Permit Holders

While connecting consumers to e-commerce, ensure prevention of unauthrouzied alcohol deliveries to underage i.e. schools, homes, parks, etc.

Don't ask for an ID and sell anyway!

## **Employee Age Requirements for Off-Premise Businesses:**

Minors (16 & 17 year olds) may work at off-premise establishments *Malt Beverage & Wine Permits*) in any capacity as long as the provision of employment laws are followed involving minor employees located in the NC GS, Wage and Hour Act, Article 2A of Chapter 95.

In addition to regulations that all permit holders (Section 1), off-premises permit holders have other requirements that apply to them. Off-premises permitted businesses sell alcoholic beverages for consumption off the business' premises

#### Types of Permits: § 18B-1001, § 18B-1002 § 18B-902

- Off-premises Malt Beverage Permit can be issued to retail businesses allowing the sale of malt beverages, (0.5% -15% alcohol by volume). It is sold in the manufacturer's original container, filled or refilled in saintized container sealed with identifying permittee and date filled/refilled, or in closed containers shipped to individual purchasers. The fee is \$400.
- Off-premises Unfortified Wine Permit allows the retail sale of any wine or alcohol consumable containing 16% or less alcohol by volume in manufacturer's original container, dispensed from tap into saintized container sealed with dentifying permittee and date filled/refilled, or in closed containers shipped to individual purchasers. The fee is \$400.
- Off-premises Fortified Wine Permit allows the retail sale of any wine or alcohol consumable containing more than 16% to 24% alcohol by volume in manufacturer's original container, or in closed containers shipped to individual purchasers. The fee is \$400.

#### **General Requirements:**

- Retail businesses may choose to apply for off-premises permits that allow for the sales of malt beverages, unfortified wine and fortified wine, as long as their local jurisdiction allows for the sale of these kinds of beverages.
- Off-Premises Fortified Wine permits can be issued to food businesses and wineries. Food businesses are stores that sell or offer for sale staple food items including meat, poultry, fish, fruits, vegetables, breads, cereals, juices and dairy products. In order *to qualify* as a food business, you need a *minimum* of \$1,500 of staple food items. The following foods are not considered staple food stock: coffee, tea, cocoa, carbonated and non-carbonated drinks, candy, condiments and spices.

- Food inventory must be maintained on the licensed premises and food may not be stored elsewhere.
- Off-premises malt beverage, unfortified wine and fortified wine, culinary permits are valid indefinitely. Annual registration fee \$400 due by May 1st each year.

#### Amount Keg(s) Of Malt Beverages Allowed to be transported: $\S$ 18B-403.1

- A customer may purchase and transport for their consumption off-premise container(s) designed to hold and dispense 7.75 gallons or more of malt beverages.
- The customer must obtain a purchase-transportation permit from the malt beverage retail permittee.
- Permittee is to keep copy of the purchase-transportation permit on file for at least 90 days.
- Customer is to keep copy of purchase-transportation permit and provide to any law enforcemtn officer upon request.

#### **Alcohol Consumables:**

- Any manufactured and packaged ice cream, ice pop, gum-based, or gelatin-based food product with at least 0.5 % alcohol.
- Wine based consumable- producer require ABC permits to manufacture, distribute and to sell at retail to consumers.
- Malt beverage based consumable- producer require ABC permits to manufacture, distribute and to sell at retail to consumers.
- Spirituous liquor based consumable- consumables must go through the listing process with the Commission for distribution through the State Warehouse Contractor to local ABC Board stores. The ABC stores may only sell to consumers or businesses with Mixed Beverages permits.permit.

#### **Delivery Service Permit:** § 18B-1001.4

- May deliver malt beverages, unfortified wine, or fortified wine by an approved delivery service to a private customer. Delivery Service Permit fee is \$400.
- Delivery service must provide must provide proof to the Commission that the individual has taken approved training prior to the delivery of alcoholic beverages.
- Customer must purchase the alcohol product from the retailer.
- Delivery service may connect consumers with retailers through Internet, mobile applications or similar technology.
- Delivery service employee shall not carry or exchange funds for payment of alcoholic beverages.
- Age of delivery service employee may be 16 years old.
- Delivery is made only:
  - 1. Directly to recipient who is at least 21 years old.
  - 2. If the delivery package hides the manufacturer's original label, the outside package shall contain the following (in 26 point or larger): "CONTAINS ALCOHOLIC BEVERAGES; AGE VERIFICATION REQUIRED".
  - 3. Durning the lawful hours alcohol may be sold, served and consumed.
  - 4. Within 50 miles from the authorized retailer's licensed location.
- Administrative penalties for sales to residence halls at colleges or universities range from \$1,000 to \$10,000, depending on frequency of occurrence.

# **Section Four**

#### **Retailers and Wholesalers**

North Carolina laws are designed to protect fair commercial competition. Relationships between wholesalers and retailers that result in special prices, gifts, or agreements to sell only particular brands, are strictly prohibited. Retail Permittees may not accept or seek out any discounts, gifts, loans, rebates or entertainment from any alcoholic beverage manufacturer or wholesaler at gratis.

# **SECTION 4**:

#### **Retailers and Wholesalers**

§ 14B NCAC 15C.0709, § 14B NCAC 15C.0711

- ABC Permit holders must buy malt beverages and wine only from *North Carolina licensed wholesalers*.
- Mixed Beverage Permittees must buy all spirituous liquor from an *assigned ABC Store* so the mixed beverage tax can be charged on each container and the appropriate stamp affixed.
- Retail permittees must *keep* alcoholic beverage *invoices* for at least *three years*. These records must be kept separate from other invoices; invoices shall be kept on the licensed premises, unless exceptions made.
- Retail permittees may not buy alcoholic beverages on credit they must *pay on delivery.*
- Retail permittees may *not have* any financial or wholesale *business association* with any spirituous liquor, beer, wine wholesaler, importer, or manufacturer, or vice versa.
- Retail permittees may not enter into *any agreement* to sell any particular brand(s) of alcoholic beverages to the exclusion of another brand.
- Malt beverage and wine wholesalers may *not give, lend, or rent* any fixtures, equipment or supplies to retail permittees. However, they may sell certain supplies on a cash basis at fair market value.
- Wholesalers may build, rotate and restock displays and price products for the retailer of their *own brands only*.
- Manufacturers and wholesalers may not make any sale of an alcoholic beverage dependent upon the purchase of *any other product*.
- Retail permittees may sell or use novelties to advertise the trade name of an alcoholic beverage (such as T-shirts or hats), but must buy them at market price.
- Wholesalers may provide point of sale advertising materials or brand signs to the retailer, as long as they have *no value* other than advertising. *They cannot be customized for the retailer.* Industry representatives can give usable items like coasters to retailers who use them under drinks for consumers.

# **Section Five**

# **Preventing Underage Sales**

The NC community of responsible alcohol sellers and servers are the first line of defense against underage drinking.





Applicants are required to complete an approved alcohol beverage seller/server training course prior to receiving temporary permits. More information about training is available at:

 $\underline{https://abc.nc.gov/Education/RASP}.$ 

#### **SECTION 5:**

## **Preventing Underage Sales**

# Acceptable Forms of Identification: §18B-302, 15B.0224

In North Carolina, there are **only four acceptable forms** of identification you can use to buy alcoholic beverages. **Each include date of birth for age calculation and physical description of the person named on the document.** Other forms of identification cannot be used as a defense when receiving an alcohol violation for selling to or serving alcoholic beverages to someone under 21 years of age.

- 1. **Current driver's license** from North Carolina or other states. The Temporary Driving Certificate received during renewal of NC driver license, may be used only for driving purposes. It cannot be used for identification. NC drivers license cards are coated in protective, bendable and waterproff synthetic material with high-resolution graphics, laser-etched verbiage and overlapping "ghost images" in various colors.
- 2. U.S. Military/Common Access Card (CAC) Identification are white plastic cardstock with embedded security features and physical description on front and back of card.
- 3. **State Identification Card** from a state Divison of Motor Vehicle or similar agency authorized to issue official special identification cards for that state. NC State ID card holders are not permitted to operate a motor vehicle. The REAL ID Act allows only one drivers license or an ID card in one state, not both.
- 4. **Official passport** issued by any nation. Passports may be in the booklet or card form.









#### **SECTION 5:**

# **Preventing Underage Sales**

#### NC Drivers' Licenses: § 20-7

North Carolina drivers licenses and state identification cards are printed vertically to make it easier to identify persons under age 21. The border around the holders photo shows the date that the person turns 18 and 21 years old. NC Real ID's (with gold star) are required by May 7, 2025 to board commercial fight and enter secure federal buildings

#### Vertical-Red Border

• Underage (ages 15-17) Do not sell tobacco or alcohol.

#### **Vertical-Yellow Border**

- Underage (ages 18-20) Legal for tobacco sale. Do not sell alcohol.
- DL issued to a person under the age of 18 expires 60 days following the person's twenty-first birthday. Calculate and confirm the age for those who have turned 21 and have not yet renewed their DL or State ID.

#### Horizontal license

• Legal for tobacco and alcohol (ages 21+).

## Fraudulent Identification: 'Fake ID is Illegal ID'

The most common form of ID that you will see is a driver's license. Be aware there are sophisticated productions of ILLEGAL identifications. Take extra care when checking the identification presented to you. If you see a violation and you want to report it anonymously, contact alcohol law enforcement at: (877)-ALE-AGENT.

- •Altered drivers license
- •Altered identification document
- •Drivers license issued to another person
- •Identification document issued to another person

Use of a Fake ID, allowing an underage to use your DL to attempt to purchase or to purchase alcoholic beverages or attempt to enter a business that serves alcoholic beverages can result in a criminal conviction and revocation of the driver's license. Informing employers and schools of a criminal record is requirement.

#### **SECTION 5:**

## **Preventing Underage Sales**

#### **How to Check ID's:**

FEEL: Have customer remove ID from wallet. Is there another ID left in wallet? Inspect edges for smooth, uniform edges. Rough, differing smoothness or thickness or flimsy material are Fake ID indicators.

LOOK: Compare the photograph and physical description to the person standing in front of you. Are they the same person? People may gain or lose weight, change their hairstyle, and even wear different color contacts on their eyes, but their height will stay the same. Compare the larger picture with the ghost image/watermark of the picture in the bottom corner. Do they match? Check for inconsistent fonts. Are the fonts aligned, meaning that the first letter in each row lines up with the row above it. Holograms that appear when you move the card back and forth are real. If the holograms on the ID always visible, even when the ID is sitting flat. Is the magnetic strip is transparent under light? These are Fake ID indicators.

**A**SK: How old are you? What is your birthdate? What is the apartment or house number? What state was the ID issued?

GIVE: If the ID passes your screening process, return it to the customer and complete the transaction. If it does NOT pass, follow your company policy

Items like wrist bands or ink stamps are not considered reasonable indicators of age for sale

# Right to Refuse:

- The Customer Isn't Always Right! No one under 21 is allowed to purchase or consume alcohol at your bar, restaurant or store no matter what they may tell you. It doesn't matter if a parent gives their child alcohol or the child sneaks it; whether a minor drinks in their own home or at your business, it is illegal for someone under 21 to consume alcohol.
- Employees can refuse to sell alcoholic beverages to any person. If you're unsure of their age or level of intoxication, you do not have to sell.

# **Section Six**

# **Preventing Sales to the Intoxicated**

It is unlawful to knowingly serve/give or sell an alcoholic beverage to anyone who is already drunk, intoxicated or impaired.

Historically, "dramshop" refered to a pub that sold alcoholic beverages by a unit of liquid measure-dram. 'Dram Shop Liability' laws hold permitted businesses accountable and liable for serving or selling alcohol to minors or intoxicated persons resulting in death, injuries, or property damage caused by intoxication.

'Social Host Liability' laws hold the host of a private function where alcohol is provided at fault for injuries or death caused by a minor or an observably intoxicated person to whom they were the host.

## **Preventing Sales to Intoxicated Customers**

How can you tell if a customer has had too much to drink? It's important to know the signs of impairment, regardless of where you work.

Alcohol affects everyone differently. The same customer can even react differently at different times to the same number of drinks. A customer's reactions to alcohol can depend on how fast they are drinking, the amount of food they have consumed, their mood, or even the type of mixer used.

It may be difficult to decide when to refuse service and even more difficult to carry out your decision, especially when you are turning away a good customer. Many times you will have to rely on your own good judgment. The key is to observe your customer carefully.

## **Signs of Impairment:**

#### **Physical Coordination**

**The Drink Spiller:** Swaying or drowsy, less muscle control. Spilling drinks can be a sign of impairment, especially if it happens more than once. This may show that your customer has lost muscle control. Watch to see if the customer's mouth misses the glass.

**The Money Fumbler:** Carelessness or clumsiness with money also can be a warning sign. Watch to see if your customer is dropping cash on the floor, has trouble picking it up, or can't count out the right amount to pay for a drink.

**The Stumbler:** Loss of balance or coordination, slow and deliberate movement. Unsteady gait/walking is an obvious sign that your customer has had too much to drink. Watch for customers who are bumping into tables or into other customers.

## Physical Appearance

Red, watery eyes	Disheveled clothing
Sweating	Droopy eyelids
Lack of eye focus	Flushed (red) face

#### **Preventing Sales to Intoxicated Customers**

#### **Behavior & Personality Changes**

The Agitator: Aggressive, obnoxious or emotional behavior. You don't have to watch closely to recognize loud and angry behavior as a sign of impairment. Some customers who have had too much to drink will become loud, pick fights, and use foul language. Some will be come argumentative about your service, the cost of your drinks, or the way the drinks were mixed.

**The Entertainer:** Overly friendly behavior. On the other hand, some customers become very friendly when they are drinking. A person who becomes unusually entertaining and boisterous can be just as intoxicated as someone who is causing trouble. Watch for customers who are buying rounds of drinks for strangers. Excessive bragging may also be a giveaway.

**The Loner:** Drinking more or faster than usual. Too many drinks can make some people sullen and withdrawn. Keep an eye out for customers who lose their concentration and train of thought during conversation. They will also often avoid eye contact. Look for signs of depression or fatigue, such as a bobbing head or drooping eyelids. This could signal illness or that the customer is on medication.

## Speech Patterns

Talk with your customers. If you don't already know them, it will help you to recognize any changes in their speech as they are consuming alcoholic beverages. Watch for these changes in their speech pattern.

- Loud or changes in the volume of their speech
- Slurred Speech
- Changing pace of speech (quick, slow)
- More talkative
- Irrational statements or spoken thoughts
- Losing train of thought
- Belligerent

## **Preventing Sales to Intoxicated Customers**

Remember, NC laws say you cannot serve alcohol to anyone who is obviously intoxicated or impaired. *However, you can allow an intoxicated customer to remain on your premise*, as long as they are not consuming alcoholic beverages or being disorderly. Offer them some food or other beverages if you'd like them to stay.

Refusing to serve a customer can be very difficult. Even your regular customers, whose business is important to you, might become intoxicated. It's important to remember that an intoxicated customer can become a liability – either inside or outside your business. It's your job as a responsible seller and local business to protect your customers and the community. You don't want a customer to drive under the influence – your actions could save a life.

#### **Delaying Tactics:**

Early action on your part may prevent the customer from becoming a problem. Keep note of how many drinks your customers have consumed. Generally, it takes about an hour for the body to process a standard drink. Always be on the lookout for early signs of intoxication. Try these delaying tactics to help alcohol work its way through the customer's system.

- **Slow Service Down.** Casually avoid the customer's table. Delay ordering and serving drinks by busying yourself with other tasks.
- **Suggest Food.** Encourage the customer to eat food. Food may slow down the absorption of alcohol and takes up time that the customer isn't drinking.
- Suggest Non-alcoholic Drinks. Encourage the customer to drink a soft drink, water, or coffee. Be friendly and try not to offend your customer. Serving a watered down drink is not a good "compromise." <u>It is illegal to serve alcohol to an intoxicated person.</u>
- Gather Support from Others. Talk with others who may be along with the customer to gather support and cooperation. If the customer is alone, you may wish to inform your manager or fellow server to assist with the customer.

## **Preventing Sales to Intoxicated Customers**

#### **Stopping Service to a Customer:**

Refusing service to a customer who may be impaired or intoxicated can be a delicate issue. When you've tried everything to get the person to stop drinking, it's time to completely refuse service to the customer.

**Establish a management policy and support your staff.** Train staff to notify management before cutting someone off. Make sure all your servers know the policy and work together when dealing with an intoxicated and unruly customer. Most importantly, have a policy in place before an incident occurs.

## Be courteous and friendly but firm when refusing service.

Don't back down once you make a decision about the customer.

**Be honest with the customer.** Let the customer know immediately that your permit to sell alcoholic beverages and even your job are at risk.Don't provoke or embarrass them by making statements which may offend them, like, "you're drunk" or "you've had way too much to drink."

**Provide safe transportation home.** Ask the customer's friends to provide a ride home or offer a free cab/car share ride home. Don't let the customer drive home if he or she is intoxicated. If the customer becomes unruly, call the local ALE, police or sheriff.

**Driving under the influence is against the law.** A blood alcohol level of 0.08 or higher can result in a Driving Under the Influence (DUI) citation.

Consider, a BAC of *(approximately)* 0.7 for 1 drink = 1.5 oz.; 80 proof liquor, 12 oz. of 5% beer, or 5 oz. of 12% wine.

Substract .01% for each 60 minutes that laps between drinks.

Remember that different people process alcohol differently. Factors such as age, gender, weight, physical condition, amount of food consumed, medications, drugs, etc. affects how a person's body tolerates and processes alcohol.

Permittee and their employees have the discretion to refuse to sell to alcoholic beverages anyone when not based on person's race, religion, color, national origin, sex, or disability. § 18B-307

# SECTION 7: NOTES

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