

Greene County ABC Board

Performance Audit Report



Alcoholic Beverage Control Commission
400 East Tryon Road, Raleigh, NC 27610
p: 919-779-0700 | f: 919-661-5927 | <http://abc.nc.gov>



ABC
COMMISSION
NORTH CAROLINA

TABLE OF CONTENTS

ABC Commission Statement	3
Objective, Purpose & Background Information	4
Financial Analysis, Observations & Findings	6
Recommended Actions & Additional Considerations	14-15
Greene County ABC Response Letter	16-17



ABC

COMMISSION
NORTH CAROLINA

Alcoholic Beverage Control

March 16, 2026

CHAIRMAN:
Hank Bauer

Greene County ABC Board
Bobby Taylor, Chair
410 Kingold Blvd
Snow Hill, NC 28580

COMMISSIONERS:
La'Tanta (L.T.) McCrimmon
Raleigh

David Sherlin
Raleigh

Chairperson Taylor,

DEPUTY COMMISSIONER:
Mike DeSilva

On the following pages, you will find the performance audit report conducted by the staff of the ABC Commission reviewing the operations of the Greene County ABC Board. The report consists of an overview of the objectives & background summary, financial analysis and findings, and a summary of actions recommended based upon your board's performance and related findings. Additional considerations are listed as well to provide further guidance and enhance awareness to promote ABC board success.

LOCATION:
400 East Tryon Road
Raleigh NC 27610

MAILING:
4307 Mail Service Center
Raleigh NC 27699-4307

PHONE: (919) 779-0700
<http://abc.nc.gov/>

Please reach out if you have any questions or require assistance in implementing any of the statute requirements, Commission rules, or other recommendations included in the report. On behalf of the North Carolina ABC Commission, I thank you and your staff for your assistance and cooperation in conducting this periodic review. We appreciate the continued efforts by your board to comply with the performance standards, as well as the board's commitment to increase profitability and reduce expenses.

If we can be of assistance in the future, please do not hesitate to reach out to the Commission staff.

Respectfully,

Michael DeSilva
Deputy Commissioner

OBJECTIVE, PURPOSE & BACKGROUND INFORMATION

In addition to regular and special financial audits, G.S. 18B-705(a) authorizes the NC ABC Commission to conduct performance audits of all local ABC boards in the state. Performance audits are examinations of existing operating policies, practices, controls, and activities to determine those areas in which there may be a need for improvement.

The audits are designed to ensure that all local ABC Boards comply with established performance standards pursuant to G.S. 18B-203(a)(20). The audit's scope addresses compliance with ABC laws and rules, store appearance, operating efficiency, solvency, and customer service.

To achieve the objectives of the audit, auditors:

- Review applicable General Statutes, ABC Commission Rules, and Administrative Policies
- Review applicable reports and studies of ABC Boards with similar size and geography.
- Verify compliance with Commission and Board policies.
- Verify results of previous performance audit recommendations
- Review ABC Board annual independent financial audits.
- Review ABC Board reporting and documentation reports.
- Visit the store(s)
- Interview key ABC Board personnel.

Greene County ABC is in Snow Hill North Carolina which lies in central Greene County, North Carolina, perched along the banks of Contentnea Creek. The town was formally chartered in 1828, though its origins stretch back further: the name “Snow Hill” is believed to come from Native Americans who described the white-sanded banks of the creek as “snowy white,” later translated to “snowy hills. Back when waterways were vital for trade, Contentnea Creek was a major merchant route — connecting inland towns to larger hubs via a waterway that eventually fed into the Neuse River. Snow Hill flourished as a trading depot on that route.

Because of its early importance, there was even a time when Snow Hill was rumored to become the capital of North Carolina — though that never came to pass. Still, being a trading and governmental hub gave the town an identity early on. Today, Snow Hill remains a small community. Its population hovers around 1,500–1,600 people, making it one of the smaller county seats in the state. Despite its size, the town retains a sizable historic footprint: the central business and residential area is part of the Snow Hill Historic District, which includes hundreds of contributing buildings — a testimony to the town’s past. Another notable historic landmark is the Snow Hill Colored High School. Built in the 1920s (with an addition in the 1930s), it’s a former Rosenwald School that served the African American community during segregation. It’s now recognized for its historical significance.

In many ways, Snow Hill reflects a slower-paced, rural kind of life: modest population, close-knit community, a strong tie to its roots, and remnants of a historical era when small towns grew up along waterways and trade routes. As a small rural town, Snow Hill offers a quieter lifestyle compared to larger cities. The size and its history give it a sense of closeness and tradition. Historically, being the county seat of Greene County has meant that Snow Hill plays a central administrative and governmental role locally; the courthouse and municipal offices anchor much of civic life. The setting — near a creek, with a legacy tied to waterways and trade — gives Snow Hill a kind of calm, small-town charm. Old buildings, historic homes, and a sense of continuity across generations help preserve a quieter, slower-moving lifestyle that stands in contrast to fast-growing urban areas.

While modest in size, Snow Hill carries a deep heritage. It’s a living example of how many American small towns began — built on waterways, shaped by trade, transformed by history. It’s a place where history isn’t just in a museum but woven into the streets, homes, and lives of its people. For anyone interested in rural North Carolina, historical towns, or simply discovering a quieter way of living — Snow Hill stands as a small but significant chapter in the broader story of the region.

The general manager is responsible for the oversight of all daily operations, inventory management, accounts payable, human resource organization and other administrative decisions for the board and other directors that report to him with various other duties. The board hired an external accountant who assists with the annual audit. All store employees’ primary responsibility is to provide friendly customer service to all customers, store upkeep and stock maintenance.

A mixed beverage referendum occurred on July 2, 1935, and passed. Currently, the Greene County ABC Board appoints a chairperson, two board members, a Finance Officer and a General Manager to serve on the ABC board. The Greene County ABC Board currently operates (1) retail stores. The board staff (11) in total personnel. These include (2) full-time employees and (9) part-time personnel.

The general manager is responsible for all daily store operations including supervising personnel, inventory management, and various retail functions. The board’s Finance Officer Susan Harrison provides the board with fiscal management, administrative support, and she also oversees financial operations of the ABC board. Sales associate responsibilities include selling products, daily stocking, and floor upkeep & maintenance.

The last performance audit for the Greene County ABC Board occurred in 2017. The Commission audit serves as a continuous way to provide local boards with information and best practices that target areas for improvement.



410 Kingold Blvd, Snow Hill N.C.

OPERATIONAL OBSERVATIONS, FINDINGS, REQUIRED ACTIONS, & RECOMMENDATIONS

On Tuesday, December 9, 2025, ABC Board Program Analyst II Eric McClary, visited the Greene County ABC Board and interviewed Jeff Seymour (General Manager) and Susan Harrison (Finance Officer). Below is a financial analysis followed by operation observations, findings, and recommendations related to the performance audit.

FINANCIAL ANALYSIS

PROFIT PERCENTAGE TO SALES & OPERATING COST RATIO

- In fiscal year (FY) 2024-2025, the Greene County ABC Board had a profit percentage to sales ratio of 3.02%. The NC ABC Commission profit to sales standards for ABC Boards with gross sales less than \$2M is 5.0%.
 - The Greene County ABC Board's gross sales totaled \$1,666,293, which was an approximate 13.4% increase from the previous fiscal year.

- Greene County ABC Board operates 2 retail stores with mixed beverage sales. The operating cost ratio for the board was .82 in FY 2024-2025. The NC ABC Commission standard for ABC Boards with one or two stores and mixed beverages is .63 or less.
 - Operating cost ratio is calculated by dividing total operating expenses into less depreciation by the gross profit on sales (Total operating expenses less depreciation/Gross Profit). NOTE: financial metrics (profit percent, operating cost ratio) are subject to being reviewed by Chairman Bauer and his team at some point.

- Below are charts showing gross profit on sales, total operating expenses, and income from operations for recent years.

	FY 2024-2025	FY 2024-2025
Gross Profit on Sales	\$406,902	\$363,181
Income from Operations	\$50,337	\$83,813

Factors affecting profitability and cost include:

- Surrounding areas with other ABC systems which are within a 25-mile radius include Pitt County ABC, and Lenoir County ABC.
- The board currently has approximately 4 active mixed beverage customers. *In FY 2024/2025 mixed beverage accounted for over 2.2% of gross sales.*

FINANCIAL ANALYSIS (cont.)

- *Factors affecting expenses:*
 - Total operating expenses increased by (27.6%) from the last fiscal year.
 - Board salaries and wages were approximately (13.3%) of total annual sales.
 - Cost of Goods Sold (COGS) was roughly 53.0% for the fiscal year with a normal range being 52% to 54%.

BUDGET ANALYSIS

	FY 2024-2025 Budget Projections	FY 2024-2025 Actual	Variance	Variance %
Sales	\$1,650,450	\$1,666,293	(45,157)	2.7%
Revenue over or (under)				
Expenditures		(866,501)		

In reviewing the budget to actual analysis of the FY 2024-2025 financial audit, actual sales revenues were slightly more than forecasted projections of 2.7%. After reconciliation, the change in the Board's end net position was \$992,950.

DISTRIBUTIONS

G.S. 18B-805 (b) requires the board to pay from gross receipts, all expenses, excise, and rehabilitation taxes. G.S. 18B-805(c)(2) requires the board to *typically* distribute at least five percent (5%) of applicable gross receipts to law enforcement and *typically* at least seven percent (7%) for alcohol education. *Before assigning these percentage distributions, G.S. 18B-805(c)(1) requires the board to first make a minimum quarterly distribution of the 3.5% markup & relevant bottle charges to certain county/municipal recipients. Some of these distribution percentages are designated by an official local enabling act (and thus distribution requirements and recipients are subject to vary).* Greene County ABC made a total of \$376,020 in primary distributions and other taxes were paid to the NC Department of Revenue (NCDOR), NC Department of Health & Human Services (NCDHHS), and the county commissioners of Greene County.

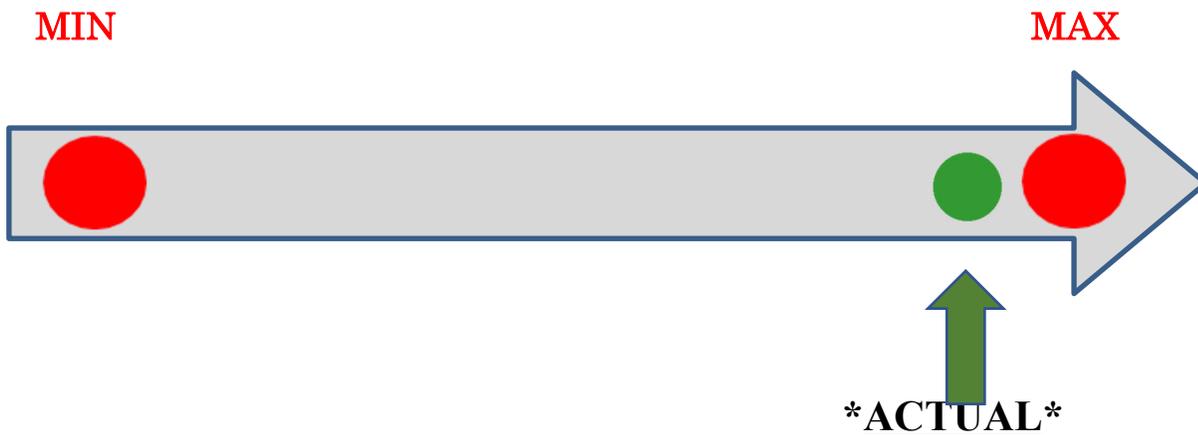
Per the local enabling act, the distribution formula for recipients of net profits is as follows:

- 80% to Greene County GF
- 20% to Snow Hill GF

WORKING CAPITAL

- G.S. 18B-805(d) allows the board to set aside a portion of the remaining gross receipts, within the limits set by the rules of the Commission, as cash to operate the ABC system.
 - NCAC 15A .0902 sets a working capital maximum standard for boards with annual gross sales greater than \$1.5M as an amount equal to three (3) months of gross sales.
 - G.S. 18B-702(g)(3) defines "Working Capital" as the total of cash, investments, and inventory less all unsecured liabilities. As it pertains to working capital computation, gross sales mean gross receipts from the sale of alcoholic beverages less distributions as defined in G.S. 18B-805(b)(2), (3), and (4).
- Based upon the existing rules, as of June 30, 2025, the Greene County ABC Board is required to maintain a minimum working capital of \$49,626 with a maximum working capital amount of \$430,091.
 - The Greene County ABC Board had a working capital balance of \$439,194 which is more than the minimum and less than the maximum Commission requirements for this section (*).

*** FY 2024-2025: Working Capital (WC)graphic**



Under 18B-805(d), with approval of the appointing authority for the board, the local board may set aside a portion of the remaining gross receipts as a fund for specific capital improvements whenever working capital is exceeded.

➤ **STATUTORY DISTRIBUTIONS:**

- Net Profit Distributions - The Greene County ABC Board has routinely made the minimum mandatory distributions to the designated recipients over the last three years referencing NCGS 18B-805(c)(1). **The table below references distributions calculated by CPA on the left and total net profit distributions made by the ABC Board for the last three (3) years on the right.**
- Law Enforcement Distributions: Have been properly disbursed at or above the regular 5% statute amount over the last three (3) fiscal years.
- Alcohol Education Distributions: Have been disbursed at or above the standard 7% statute amount of the last three (3) years by the City of Winston Salem from their distribution.

NC GENERAL STATUTE: 18B-805 (c)(1)			
Calculation of Minimum Mandatory Distribution for Net Profit to Designated Recipients		Greene County ABC Board Net profit distribution made annually by fiscal year	
<i>Note: Referencing CPA Audit Reports</i>			
CPA Calculated Amount		Total paid to recipient(s)	
FY-2025	(53,837)	FY-2025	\$26,404
FY-2024	(42,326)	FY-2024	\$53,889
FY-2023	(42,661)	FY-2023	\$55,005

PERSONNEL, OPERATIONAL & ADMINISTRATIVE COMPLIANCE

The findings for personnel, operational & administrative compliance are as follows:

Board Members

- The board consists of *chairperson*, a General Manager, a Finance Officer, and two board members to serve the board.
 - All board members are compliant with ethics training.
 - Member terms are properly staggered; there will be a one member that will be due for reappointed In May 2026.
 - Board Members have professional experience in accounting, business, teaching and other professional areas.
- Members have taken an oath of office per G.S. 11-7, and copies are not available at the board’s administrative office.
- Meetings are generally held on the second Monday of each month, and public notices are posted on the front doors of the retail store.
- Meeting minutes are well organized and available and follow the order of proceedings, providing detail of business discussed in a transparent and easily comprehensible manner.
 - The board minutes were reviewed and contained most required notations including time and date, approval of previous meetings minutes, and distinguished between new and old minutes.

Full financial reports are prepared by the board's Finance Officer and are presented to the board at each meeting. They include sales for mixed beverages, comparisons for previous year, P&L and balance sheet, warehouse expenses, and Credit Card sales.

- o Board members are heavily encouraged by the Commission to use checks and balances to ensure that cash management practices are upheld, especially on payroll. Boards should also routinely review any notes and recommendations provided by the CPA firm on annual audits.
- The board's login website had been updated at and prior to Commission visit and contains accurate information pertaining to board members, personnel, and store location.
 - o *The Commission's expectation going forward is that ABC boards will routinely manage this information online, and work to communicate with the Commission particularly when new members are added, or whenever any current serving members resign before a term has ended.*

Law Enforcement

- The board has a law enforcement contract with Greene County Sheriff's department dated 2012 and documentation is on file in Commission records. However, this contract is outdated, and a new Sheriff is in office.
- Law enforcement reports are submitted regularly by The GM and are current to date. The Board does not obtain pertinent data from the Sheriff's Department.
 - o Reports often provide details of activities for accountability per G.S. 18B-501(f1).

Board Personnel

- The board currently has (11) total employees, with (2) full-time, (9) part-time.
- General Manager has served in this role with the board for approximately 10 years and has over additional years working in business and trucking.
 - o General Manager is full time; his salary is within the allowable compensation per G.S. 18B-700(g1). All members are compliant with required ethics training.
 - o Their responsibilities include full oversight of all daily store operations, human resources, ordering, inventory, and other operational tasks.
- The Finance Officer supports the manager with many additional responsibilities. They are cross-trained and both the general manager's and finance officers have key responsibilities. They are compliant with ethics training.
- The Finance Officer has served the board for around twenty-one years. Her responsibilities include the overseeing of billing, processing invoices, many other financial and administrative duties, and additional management of other operational activities.
- Many of the board's store employees are part-time sales associates and primarily responsible for providing friendly customer service, general store cleaning and upkeep, and stock maintenance.
- Training is provided for new employees from management and other personnel and is on the job and mentorship styled.
 - o RASP training has not been completed in recent years, and management is receptive to the idea and benefit.
 - o Product knowledge training is handled informally between management and team members.

- Employee files are kept in the administrative office and include tax and other applicable information and personnel manual acknowledgment form.
- Full time employees are enrolled in LGERS.
- No conflicts pertaining to nepotism found and per discussion with general manager.

Policies

- The board has a comprehensive personnel manual that details various policies, behavioral standards, and aspects of employee benefits. Some of the headlines included in the manual are as follows:
 - o Ethics standards and customer, employee, and personnel relationship.
 - o Media, internet, equipment usage and cell phones.
 - o Alcohol sales for identification of age, intoxication, employee, or families.
 - o Cash handling including deposits and register balancing.
 - o Pay leave and benefits including holidays, timekeeping, scheduling, overtime, insurance, illness, medical, military, pregnancy, and employment categories.
 - o Conduct standards including appearance, attendance, etiquette, drug or alcohol use, smoking, discipline, and harassment.
 - o Employee evaluations, and discipline.
- Additional policies that are practiced include shelf management, breakage, price discrepancy, mixed beverage, and a code of ethics.
- For travel, the board chooses to adhere to the State travel policy in compliance with G.S. 18B-700(g2) however the Commission does not have a copy of the Board's policy.

Operations

- Full inventory is conducted each month with code-based inventories and other random counts conducted more frequently.
 - o All store employees that are on duty participate, along with other team members.
 - o Scanners are not used, and discrepancies are investigated.
 - o Adjustments are made by the GM.
 - o There are no strategies for slow-moving products.
- Board receives deliveries 2 times per month.
 - o Offload is conducted manually documenting the shipment and loading into the warehouse.
 - o Variances are reviewed and recounted before sending notification to LB&B.
- The board currently has 4 mixed beverage customer accounts.
 - o Invoices are provided to permittees at the time of the transaction and copies are retained for each account.
 - o Mixed beverage customers use the warehouse entrance for purchases and staff assist in verifying order accuracy and helping the customers with loading. The warehouse has its own entrance door.
 - o The Board also provides MXB delivery service.
- Customers make liquor orders by emailing the orders to the GM at least 24 hours prior to pick up.
- Allocated products are reserved for both retail and mixed beverage accounts, to a reasonable extent.

Financial, Administrative, and Internal Controls

- Invoices for liquor are processed daily for all deliveries and are paid within a week and a very minimal amount of payments are processed via printed written checks, while the remainder of payments are made via ACH.
 - *A sample of payment dates was reviewed and indicated invoices were paid within the thirty-day requirement.*
- Board's checks have the required disbursement certificate in compliance with G.S. 18B-702(q).
 - The Greene County ABC Board requires two signatures on checks. The general manager and the Finance Officer are all authorized to sign checks.
- The board assigns FO and GM regularly reviews liquor orders, the pre-audit stamp required by G.S. 18B-702(m) is also not being properly affixed to purchase orders.
- The general manager has a credit card, and it's kept in a secure location at the administrative office.
 - Itemized receipts for purchases are provided to the finance officer for review before the account is balanced. The General Manager will sign off on them.
- Deposits are made daily for the previous business day. Deposit slips and other banking information are retained at the board's office and processed by the Board's Finance Officer. The FO also conducts month end reconciliation.

The board operates 1 retail store. The board has a minimum of two registers. One register is open Monday through Thursday.

- Drawers are counted at the beginning and end of each employee's shift and a slip for each till is signed by the applicable employee.
- Funds are kept in a pooling bank approved by the North Carolina Treasury Office.
- Payroll is bi-weekly and processed by board's GM and FO and they utilize Quick Books online with the accounting, tax and other reductions.
 - Employees use time clock to document clock in and out and hours. They are reviewed by the appointed board staff. The GM will then approve the staff times and approve payment.
- Board keeps thorough records for unsaleable merchandise reports and emails copies of the claims to the Commission regularly in compliance with NCAC 15A .1701(c).
- The annual CPA audit was received by the Commission on September 30, 2025.
- All board members and the general manager and finance officer are each bonded for \$50,000 per G.S. 18B-700(i).

STORE INSIGHT & OVERVIEW

- The board and administrative office are located off a major commercial thoroughfare.
 - o Outside area surrounding the store is well-maintained and free of debris or trash.
 - o There is ample parking and easy access for deliveries.
- The store's showroom-retail area is moderately large and shelving, endcaps, and other displays are well organized.
 - o Showroom space is aesthetically pleasant at most locations, well-lit, and allows for easy flow for patrons and staff.
 - o The Boards' floor's carpeting is clean, and the hardwood flooring is also very nice.
 - o The Fetal Alcohol Syndrome poster required by G.S. 18B-808 is displayed, and the quarterly price book is available should customers request.
- The warehouse and administrative areas are equipped with administrative offices for various board employees and officials.
 - o The Greene County ABC Board's warehouse is strategically well organized and can accommodate hundreds of cases.
- Shelf management practices are fully implemented, and a written plan is available for store personnel which corresponds with NCAC 15A .1708.
 - o Products are fronted and dusted, and most are placed in categorized areas at all stores.
 - o Premium products are generally found at eye-level or on top shelves at the retail location.
 - o Bottles are generally not arranged so they increase in size left to right of the same item.
- Sales associate interactions at the board's retail locations with customers are attentive, courteous, and the staff are very familiar with many of their patrons.
 - o Price discrepancies are handled in the customer favor if the shelf tag were to be lower than the current price mandate. The board also provides a price discrepancy form for the customer to complete.
- Stores are generally open Monday-Saturday from 9 am until 9:00 pm. Besides closing on the two (2) required annual holidays and every Sunday, the board may opt to continue closing on New Year's Day, July 4th, and Labor Day annually.
- Security systems are in place and functional in all designated areas.
 - o *The Greene County ABC Board has approximately (20) cameras.*

RECOMMENDED ACTIONS (PER STATUTES OR COMMISSION RULES)

- ABC Boards are required to operate within a balanced budget each fiscal year. Budget amendments must be approved by the board before any funds are transferred between accounts and utilized, occurring at the actual point of time an adjustment of funds is necessary. This would include the point in time during the fiscal year when the board will exceed its annual forecasted sales budget. *Ensure budget amendment copies are submitted to the ABC Commission as required per NCGS 18B-702(h), to include a final reconciliation budget amendment for the fiscal year end.*
- Please ensure all newly adopted policies or any updated policies are submitted electronically to the Commission for recordkeeping and review per NCAC 15A .1102 Rule. Electronic copies of the personnel manual should be emailed to Commission personnel for recordkeeping. A credit card policy is recommended to establish authorized use (sample copy forwarded for consideration). A tastings policy is recommended if tastings are done routinely.
- ABC Boards are required to work within general minimum and maximum limits for working capital, as established per Commission Rule NCAC 15A .0902(a)(2). When ABC Boards exceed maximum working capital in any given FY due to planned capital improvements, please secure written approval from the applicable County or Municipal authorities per N.C.G.S. 18B-805(d) and forward to the Commission. As best measure, securing documentation prior to exceeding maximum working capital would be the most ideal approach.
- Local boards shall establish and maintain a shelf management plan per Commission Rule 15A.1708 Shelf Management. While mostly followed, the board could work to rearrange liquor inventory on the shelves to follow shelf management requirements, in particular ensuring bottles increase in size from left to right where applicable.
- Board members should take an oath before taking office or before the execution of the office per G.S. 160A-61 and G.S. 11-7. *A written account of the oaths should, please, be available at the board's administrative office.*
- The board shall submit a copy of the law enforcement report to the appointing authority and the Commission by the 5th business day of each month per G.S. 18B-501(f1). **The LEO system is provided for municipalities to capture this data as a good option. Otherwise, the ABC boards would have to submit the required data. On the board log in website.**

ADDITIONAL CONSIDERATIONS & GUIDANCE

- The Commission's primary focus for ABC board members:
- ABC board members are highly encouraged to meet monthly for the best formal oversight and review of board operations, routinely recording meeting minutes (*adhering to closed meeting requirements where applicable*) and ensuring either no conflicts of interest are present or that they are addressed appropriately when presented. Monthly sales should be reported to the Commission at beginning of next month, providing annual budgets, budget amendments, miscellaneous financial reporting to Commission following timelines, and ensuring Commission has annual CPA audits by Sept 30th.
- ABC boards are highly encouraged to keep term begin dates & term end dates updated on the Commission's board login website for all ABC board members and other information such as store hour changes, pictures, email updates, etc. *Moreover, liaising with the Commission when new members are appointed or when member resign early before term has ended is very important for recordkeeping efforts of the Commission.*
- ABC boards are highly encouraged to find straightforward ways to lower any recurring expenses. *A very tangible way to lower operating costs is to fully maximize monthly special purchase allowance (SPA) liquor products that routinely sell well in the store to lower cost of goods sold (COGS).* ABC Boards can limit the number of personnel travelling to conference and convention events across the state. Other ways to try to improve expenses include requesting bids annually from various vendors to get the best rates possible on financial audits, various utilities, maintenance contracts, and *credit card processing companies.*
- ABC boards are encouraged to closely review financial statements monthly, comparing with the annual budget forecast, approving budget amendments when necessary and submitting copies to the Commission for anticipated sales increases as well as other adjustments for budgeted accounts.
- Cross training opportunities for personnel should be maximized to ensure solid continuity of operations occurs for ABC boards. Also, training opportunities can work well to develop store employees for increased responsibility roles and serving to make both the routine operations and employee morale stronger.
- NCAC Rule 15A .1701 requires quarterly reports be submitted for any unsaleable merchandise (breakage) and retain original copies for three (3) years. *All breakage reports should only be transmitted via email submission to Commission staff; copies should not be mailed.*
- As a reminder, remove all faded posters and replace with new ones when applicable. Reach out to the Commission to provide fetal alcohol syndrome posters, NC Dept of Labor can provide wage & hour posters, and OSHA can provide some applicable federal posters if any are needed.
- ABC boards can explore additional training opportunities periodically available through the ABC Commission as well as partnering with other ABC boards on specific areas such as best retail and marketing practices.

Greene County ABC Board

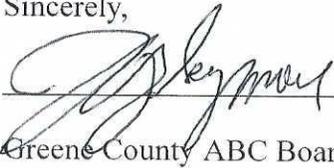
ABC Commission 400 E.
Tryon Rd.
Raleigh, NC 27610

3/1/26

We truly appreciate your support and recommendations from the audit recently performed. This performance audit will help us with the areas that need improvement.

The board will comply with each recommended action.

Sincerely,



GM

Greene County ABC Board

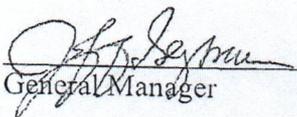
1 12 20
Month Day Year

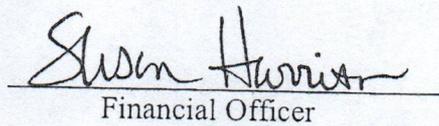
Greene County
ABC Board

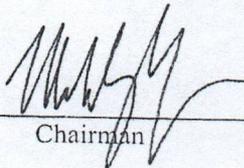
Certificate of Accountability

This document assures this Board and the State of North Carolina that the following statutory duties required of local ABC Boards have been properly performed.

1. The system has complied with all State uniform pricing requirements pursuant to NCGS §18B-804.
2. That all alcoholic beverages sold have been approved by the Commission for sale in this State pursuant to NCGS §18B-800.
3. That all "gross receipts" pursuant to NCGS §18B-805(a) have been properly accounted for and are lawful.
4. That all taxes due and board expenses have been properly and timely paid pursuant to NCGS §18B-805(b).
5. That all distributions pursuant to NCGS §18B-805 have been properly and timely paid.
6. That the finance officer for the board has properly performed all duties as required pursuant to NCGS §18B-702(k).


General Manager


Financial Officer


Chairman


Board Member

Board Member


Board Member

Board Member