

**Profit Percent to Sales
Fiscal Year Ended June 30, 2023**

| Board Name | # of Stores | Gross Sales | From Operations | Percent to Sales |
|--------------------|------------------------|--------------------|----------------------------|-----------------------------|
| Moore County | 4 | 20,270,356 | 3,415,446 | 16.85% |
| Pasquotank County | 1 | 5,309,706 | 881,290 | 16.60% |
| New Hanover County | 8 | 71,016,025 | 11,782,814 | 16.59% |
| Mooresville | 3 | 19,895,807 | 3,160,554 | 15.89% |
| Dare County | 5 | 25,097,576 | 3,783,952 | 15.08% |
| Carteret County | 6 | 24,468,859 | 3,578,167 | 14.62% |
| Jackson County | 2 | 7,577,153 | 1,088,741 | 14.37% |
| Davidson County | 1 | 6,681,419 | 954,893 | 14.29% |
| Morganton | 1 | 5,362,638 | 758,573 | 14.15% |
| High Country | 1 | 5,310,367 | 724,682 | 13.65% |
| Walnut Cove | 1 | 2,297,731 | 313,242 | 13.63% |
| Concord | 7 | 33,777,770 | 4,602,004 | 13.62% |
| Mecklenburg County | 28 | 268,708,661 | 36,507,975 | 13.59% |
| Calabash | 1 | 3,134,069 | 422,958 | 13.50% |
| Pilot Mountain | 1 | 2,501,413 | 336,969 | 13.47% |
| Wake County | 26 | 224,145,954 | 30,166,329 | 13.46% |
| Cumberland County | 9 | 59,722,385 | 8,037,161 | 13.46% |
| Triad Municipal | 14 | 65,383,174 | 8,685,444 | 13.28% |
| Lincoln County | 3 | 9,067,566 | 1,196,316 | 13.19% |
| Elizabethtown | 1 | 2,469,715 | 324,293 | 13.13% |
| Randleman | 1 | 3,161,473 | 414,686 | 13.12% |
| Boone | 1 | 8,891,222 | 1,152,742 | 12.96% |
| Asheboro | 1 | 5,667,867 | 734,132 | 12.95% |
| Clinton | 1 | 3,479,171 | 449,547 | 12.92% |
| Lenoir City | 2 | 5,414,563 | 694,113 | 12.82% |
| Belville | 2 | 7,206,514 | 921,988 | 12.79% |
| Granite Falls | 1 | 1,954,602 | 249,950 | 12.79% |
| Troutman | 1 | 3,207,527 | 408,632 | 12.74% |
| Currituck County | 3 | 8,356,938 | 1,062,320 | 12.71% |
| Nash County | 8 | 18,802,006 | 2,358,231 | 12.54% |
| Blowing Rock | 1 | 3,051,147 | 381,490 | 12.50% |
| Oak Island | 1 | 5,153,048 | 644,149 | 12.50% |
| Monroe | 1 | 7,105,963 | 883,246 | 12.43% |
| Ocean Isle Beach | 1 | 4,112,462 | 509,680 | 12.39% |
| Asheville | 9 | 52,763,630 | 6,516,853 | 12.35% |
| Gibsonville | 1 | 3,049,284 | 375,020 | 12.30% |
| Yadkin Valley | 1 | 3,406,716 | 417,780 | 12.26% |
| Lillington | 1 | 3,345,263 | 409,362 | 12.24% |
| Black Mountain | 1 | 4,039,328 | 492,154 | 12.18% |
| Mount Holly | 1 | 3,462,152 | 420,850 | 12.16% |
| Pitt County | 7 | 33,532,838 | 4,058,534 | 12.10% |
| Youngsville | 1 | 6,655,434 | 795,107 | 11.95% |
| Sparta | 1 | 1,335,084 | 156,911 | 11.75% |
| Person County | 2 | 5,889,136 | 688,796 | 11.70% |

**Profit Percent to Sales
Fiscal Year Ended June 30, 2023**

| Board Name | # of Stores | Gross Sales | From Operations | Percent to Sales |
|--------------------|------------------------|--------------------|----------------------------|-----------------------------|
| Wilson County | 5 | 14,764,602 | 1,726,348 | 11.69% |
| Durham County | 9 | 62,228,353 | 7,266,988 | 11.68% |
| Waynesville | 1 | 4,689,924 | 539,950 | 11.51% |
| Lenoir County | 3 | 6,802,685 | 779,955 | 11.47% |
| Greensboro | 15 | 81,881,329 | 9,363,678 | 11.44% |
| Shallotte | 1 | 3,567,773 | 407,515 | 11.42% |
| Albemarle | 1 | 5,756,814 | 656,745 | 11.41% |
| Wallace | 1 | 2,987,618 | 338,855 | 11.34% |
| Sunset Beach | 1 | 2,565,766 | 289,271 | 11.27% |
| Spruce Pine | 1 | 2,108,221 | 236,625 | 11.22% |
| Southport | 1 | 6,274,239 | 698,972 | 11.14% |
| Kings Mountain | 1 | 2,805,856 | 308,800 | 11.01% |
| Mount Airy | 1 | 3,817,407 | 405,561 | 10.62% |
| Waxhaw | 1 | 5,606,969 | 594,239 | 10.60% |
| Gastonia | 5 | 18,221,666 | 1,916,149 | 10.52% |
| Lexington | 2 | 8,072,302 | 847,118 | 10.49% |
| Whiteville | 1 | 2,694,883 | 282,579 | 10.49% |
| Wayne County | 5 | 16,029,422 | 1,678,853 | 10.47% |
| Fletcher | 1 | 4,206,166 | 439,193 | 10.44% |
| Hoke County | 2 | 4,951,469 | 516,988 | 10.44% |
| Indian Trail | 2 | 8,712,044 | 909,559 | 10.44% |
| Thomasville | 1 | 5,775,319 | 596,487 | 10.33% |
| Louisburg | 1 | 2,758,240 | 282,507 | 10.24% |
| Madison | 1 | 2,675,142 | 272,150 | 10.17% |
| Valdese | 1 | 2,083,808 | 209,965 | 10.08% |
| Weaverville | 1 | 4,891,931 | 489,146 | 10.00% |
| Pittsboro | 1 | 2,224,870 | 220,545 | 9.91% |
| Statesville | 2 | 9,406,284 | 923,247 | 9.82% |
| Rockingham | 2 | 4,054,115 | 395,610 | 9.76% |
| Catawba County | 12 | 31,302,460 | 3,031,075 | 9.68% |
| Saint Pauls | 1 | 2,116,836 | 204,889 | 9.68% |
| Alamance Municipal | 5 | 23,104,845 | 2,228,458 | 9.64% |
| Forest City | 1 | 4,095,118 | 393,196 | 9.60% |
| Murphy | 1 | 5,106,078 | 489,391 | 9.58% |
| West Columbus | 1 | 1,396,703 | 133,163 | 9.53% |
| Vance County | 1 | 6,500,224 | 619,099 | 9.52% |
| Siler City | 1 | 2,365,618 | 224,510 | 9.49% |
| Liberty | 1 | 1,562,763 | 147,873 | 9.46% |
| Cramerton | 2 | 5,018,421 | 474,569 | 9.46% |
| Edgecombe County | 5 | 7,729,950 | 728,104 | 9.42% |
| High Point | 7 | 29,517,835 | 2,776,261 | 9.41% |
| Marshville | 1 | 2,665,583 | 249,923 | 9.38% |
| Marion | 2 | 4,650,247 | 434,107 | 9.34% |
| Montgomery | 2 | 2,967,218 | 275,856 | 9.30% |

**Profit Percent to Sales
Fiscal Year Ended June 30, 2023**

| Board Name | # of Stores | Gross Sales | From Operations | Percent to Sales |
|----------------------|------------------------|--------------------|----------------------------|-----------------------------|
| Halifax County | 5 | 8,414,313 | 778,040 | 9.25% |
| Burnsville | 1 | 2,128,531 | 194,974 | 9.16% |
| Chowan County | 1 | 2,283,455 | 208,126 | 9.11% |
| Brevard | 2 | 6,285,294 | 572,829 | 9.11% |
| Pender County | 4 | 12,292,736 | 1,118,891 | 9.10% |
| Roseboro | 1 | 1,556,218 | 140,880 | 9.05% |
| Johnston County | 9 | 29,719,132 | 2,684,041 | 9.03% |
| Martin County | 2 | 3,493,273 | 315,466 | 9.03% |
| Ramseur | 1 | 1,155,538 | 103,874 | 8.99% |
| Scotland County | 1 | 3,274,921 | 292,643 | 8.94% |
| Bertie County | 1 | 1,331,401 | 118,211 | 8.88% |
| Eden | 1 | 2,812,654 | 249,592 | 8.87% |
| Tyrrell County | 1 | 915,043 | 79,839 | 8.73% |
| Granville County | 2 | 6,656,251 | 579,933 | 8.71% |
| Camden County | 2 | 2,670,776 | 230,240 | 8.62% |
| Pamlico County | 2 | 2,449,050 | 208,950 | 8.53% |
| Highlands | 1 | 3,403,191 | 288,488 | 8.48% |
| Bryson City | 1 | 2,902,464 | 245,143 | 8.45% |
| Hendersonville | 3 | 11,541,820 | 969,770 | 8.40% |
| Sanford | 2 | 10,311,409 | 864,498 | 8.38% |
| Brunswick County | 2 | 6,020,839 | 499,169 | 8.29% |
| Mocksville Cooleemee | 2 | 3,960,873 | 324,465 | 8.19% |
| Belmont | 1 | 5,585,243 | 455,846 | 8.16% |
| Lincolnton | 2 | 4,873,346 | 397,048 | 8.15% |
| Locust | 1 | 4,247,309 | 343,643 | 8.09% |
| Dunn | 2 | 4,153,025 | 332,583 | 8.01% |
| Wadesboro | 1 | 2,109,722 | 165,513 | 7.85% |
| Laurel Park | 1 | 2,041,211 | 159,223 | 7.80% |
| Hamlet | 1 | 2,052,997 | 159,115 | 7.75% |
| Warren County | 2 | 4,274,157 | 327,921 | 7.67% |
| Angier | 1 | 4,217,834 | 321,422 | 7.62% |
| Craven County | 5 | 16,719,480 | 1,273,674 | 7.62% |
| Orange County | 9 | 31,208,975 | 2,321,073 | 7.44% |
| Maggie Valley | 2 | 4,055,681 | 301,507 | 7.43% |
| Bunn | 1 | 1,377,532 | 101,857 | 7.39% |
| Shelby | 2 | 6,846,080 | 505,516 | 7.38% |
| Pembroke | 1 | 2,156,683 | 158,653 | 7.36% |
| West Jefferson | 1 | 3,272,866 | 240,378 | 7.34% |
| Onslow County | 6 | 29,441,233 | 2,143,689 | 7.28% |
| Rutherfordton | 1 | 2,163,581 | 156,989 | 7.26% |
| Andrews | 1 | 1,265,018 | 90,611 | 7.16% |
| Hertford | 1 | 1,939,601 | 137,898 | 7.11% |
| Clay County | 1 | 2,742,946 | 189,952 | 6.93% |
| Jones County | 2 | 1,275,039 | 87,989 | 6.90% |

**Profit Percent to Sales
Fiscal Year Ended June 30, 2023**

| Board Name | # of Stores | Gross Sales | From Operations | Percent to Sales |
|----------------------|------------------------|----------------------|----------------------------|-----------------------------|
| Franklinton | 1 | 2,677,100 | 182,903 | 6.83% |
| Greene County | 2 | 1,480,788 | 101,130 | 6.83% |
| Wingate | 1 | 2,106,614 | 139,818 | 6.64% |
| Alexander County | 1 | 1,374,357 | 90,328 | 6.57% |
| Washington County | 1 | 1,542,165 | 100,018 | 6.49% |
| Northampton County | 4 | 1,589,854 | 101,831 | 6.41% |
| Kenansville | 1 | 858,552 | 54,094 | 6.30% |
| Tabor City | 1 | 1,404,196 | 88,398 | 6.30% |
| Cherryville | 1 | 1,651,886 | 103,224 | 6.25% |
| Franklin | 1 | 4,336,452 | 265,111 | 6.11% |
| Hertford County | 2 | 3,603,751 | 217,842 | 6.04% |
| Hyde County | 2 | 1,183,126 | 70,441 | 5.95% |
| Brunswick | 1 | 589,481 | 34,584 | 5.87% |
| Lake Waccamaw | 1 | 859,534 | 50,382 | 5.86% |
| Rowan/Kannapolis | 6 | 22,501,942 | 1,265,272 | 5.62% |
| Dobson | 1 | 1,113,029 | 60,765 | 5.46% |
| Norwood | 1 | 1,419,040 | 77,280 | 5.45% |
| Reidsville | 1 | 3,786,859 | 188,271 | 4.97% |
| Beaufort County | 6 | 8,123,253 | 390,850 | 4.81% |
| Caswell County | 4 | 3,086,265 | 148,114 | 4.80% |
| Rowland | 1 | 417,675 | 18,086 | 4.33% |
| Newton Grove | 1 | 893,925 | 37,044 | 4.14% |
| Gates County | 2 | 1,251,916 | 51,809 | 4.14% |
| Canton | 1 | 2,372,011 | 97,928 | 4.13% |
| Lumberton | 2 | 6,682,321 | 275,669 | 4.13% |
| Red Springs | 1 | 1,446,949 | 58,350 | 4.03% |
| Warsaw | 1 | 1,159,598 | 44,219 | 3.81% |
| Maxton | 1 | 1,443,338 | 42,413 | 2.94% |
| Chatham County | 4 | 8,966,435 | 242,797 | 2.71% |
| Woodfin | 1 | 2,569,415 | 67,361 | 2.62% |
| Fairmont | 1 | 1,132,647 | 23,547 | 2.08% |
| Boiling Spring Lakes | 1 | 1,550,908 | 30,398 | 1.96% |
| Mount Pleasant | 1 | 1,392,445 | 24,233 | 1.74% |
| Columbus | 1 | 1,015,396 | 16,174 | 1.59% |
| North Wilkesboro | 1 | 2,092,588 | 24,939 | 1.19% |
| Wilkesboro | 2 | 4,236,731 | -12,978 | -0.31% |
| Tryon | 1 | 707,958 | -11,078 | -1.56% |
| Bessemer City | 1 | 789,844 | -13,663 | -1.73% |
| Lake Lure | 1 | 1,461,188 | -50,188 | -3.43% |
| TOTALS | 442 | 1,868,427,101 | 218,060,026 | 11.67% |