

Profit Percent to Sales - All ABC Boards
Fiscal Year Ended June 30, 2012

Board Name	Gross Sales	Income From Operations	Profit Percent Sales	# of Stores
Wake County	89,746,548	14,345,431	15.98%	24
New Hanover County	33,462,799	4,803,545	14.35%	8
Boone	4,951,973	651,083	13.15%	1
Moore County	8,421,657	1,090,068	12.94%	4
Mecklenburg County	107,447,897	13,433,024	12.50%	23
Pasquotank County	2,963,430	368,022	12.42%	1
Sylva	2,728,508	325,616	11.93%	1
Lincoln County	2,096,656	246,287	11.75%	1
Monroe	4,289,855	492,663	11.48%	1
Pitt County	15,745,249	1,774,801	11.27%	10
Dare County	13,758,278	1,505,059	10.94%	5
Southport	2,125,116	230,268	10.84%	1
Morganton	2,702,022	289,938	10.73%	1
Greensboro	36,016,043	3,848,442	10.69%	14
Clinton	1,683,535	177,317	10.53%	1
Asheboro	2,777,754	291,775	10.50%	1
Craven County	8,563,010	897,624	10.48%	6
Cumberland County	28,032,941	2,893,186	10.32%	10
Pittsboro	984,762	101,620	10.32%	1
Granville County	3,127,344	318,781	10.19%	2
Mooresville	7,506,542	765,020	10.19%	3
High Point	13,606,692	1,378,315	10.13%	6
Wallace	1,384,892	139,635	10.08%	1
Hoke County	1,122,193	110,276	9.83%	1
Person County	2,553,120	245,334	9.61%	2
Johnston County	10,320,263	981,931	9.51%	7
Nash County	8,832,395	837,708	9.48%	9
Clay County	1,688,822	159,922	9.47%	1
Triad Municipal	34,090,345	3,204,303	9.40%	14
Carteret County	11,615,839	1,086,641	9.35%	6
Lenoir City	2,908,336	265,397	9.13%	2
Onslow County	14,190,448	1,293,325	9.11%	6
West Jefferson	1,416,761	128,931	9.10%	1
Brevard	2,651,573	240,369	9.07%	1
Currituck County	4,400,709	397,644	9.04%	3

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Black Mountain	1,617,565	145,683	9.01%	1
Lexington	3,449,491	299,990	8.70%	2
Mount Holly	1,798,226	156,209	8.69%	1
Sunset Beach	1,395,021	118,468	8.49%	1
High Country	2,553,541	214,603	8.40%	1
Asheville	22,123,255	1,824,589	8.25%	9
Elizabethtown	1,181,056	97,303	8.24%	1
Cramerton	1,609,066	130,983	8.14%	1
Durham County	25,218,637	2,012,532	7.98%	7
Albemarle	2,299,033	180,161	7.84%	1
Wayne County	7,366,192	571,899	7.76%	5
Sanford	4,417,257	340,872	7.72%	2
Indian Trail	2,512,735	186,762	7.43%	1
Mount Airy	1,961,991	145,638	7.42%	1
Blowing Rock	1,401,833	103,680	7.40%	1
Beaufort County	4,587,322	334,751	7.30%	6
Oak Island	2,116,838	152,773	7.22%	1
Eden	1,791,169	129,253	7.22%	1
Dunn	1,908,810	137,415	7.20%	2
Halifax County	4,383,030	313,698	7.16%	5
Waynesville	2,139,899	153,027	7.15%	1
Murphy	2,355,922	168,460	7.15%	1
Calabash	1,337,012	94,856	7.09%	1
Gastonia	8,006,830	560,415	7.00%	5
Lenoir County	3,460,661	242,086	7.00%	3
Sparta	661,038	46,201	6.99%	1
Bryson City	1,602,833	111,800	6.98%	1
Orange County	15,448,930	1,070,893	6.93%	8
Vance County	3,172,210	216,137	6.81%	1
Gibsonville	803,535	54,423	6.77%	1
Hendersonville	4,905,664	322,901	6.58%	2
Shalotte	1,411,984	90,529	6.41%	1
Martin County	1,772,752	110,587	6.24%	2
Whiteville	1,031,600	64,080	6.21%	1
Lumberton	3,466,502	215,191	6.21%	2

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Chatham County	2,413,733	148,977	6.17%	3
Wilson County	6,643,836	409,641	6.17%	5
Kings Mountain	1,240,041	76,429	6.16%	1
Thomasville	2,249,923	137,983	6.13%	1
Pender County	4,942,344	298,378	6.04%	4
Weaverville	2,092,129	125,150	5.98%	1
Shelby	3,655,802	217,837	5.96%	2
Concord	9,787,315	576,021	5.89%	5
Siler City	1,169,311	68,249	5.84%	1
Statesville	4,866,983	280,607	5.77%	2
Ocean Isle Beach	1,421,335	81,180	5.71%	1
Reidsville	2,072,037	117,602	5.68%	1
Brunswick	458,782	25,993	5.67%	1
Franklinton	810,056	45,827	5.66%	1
Tabor City	615,195	34,328	5.58%	1
Edgecombe County	4,188,596	232,101	5.54%	6
Brunswick County	2,296,798	127,040	5.53%	2
Wadesboro	1,251,854	68,998	5.51%	1
Waxhaw	1,376,485	75,470	5.48%	1
Highlands	1,700,604	92,058	5.41%	1
Scotland County	1,680,117	88,860	5.29%	1
Hertford	798,196	40,312	5.05%	1
Warren County	2,038,984	101,143	4.96%	3
Catawba County	14,974,744	741,856	4.95%	10
Forest City	1,732,024	85,686	4.95%	1
Alamance Municipal	9,820,691	484,545	4.93%	5
Youngsville	768,419	37,381	4.86%	1
Marion	2,030,691	98,544	4.85%	2
Elkin	1,177,497	53,645	4.56%	1
Belville	2,525,049	112,326	4.45%	2
West Columbus	605,117	26,906	4.45%	1
Rockingham	1,883,714	83,495	4.43%	2
Fletcher	1,655,280	73,018	4.41%	1
Pamlico County	1,150,136	50,355	4.38%	2
Randleman	1,270,617	55,040	4.33%	1

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Rutherfordton	1,108,505	45,804	4.13%	1
Roseboro	654,034	26,930	4.12%	1
Red Springs	671,403	27,431	4.09%	1
Louisburg	1,154,595	46,206	4.00%	1
Lincolnton	2,027,959	76,715	3.78%	1
Rowan/Kannapolis	9,810,160	369,883	3.77%	7
Maggie Valley	1,669,376	61,739	3.70%	2
Saint Pauls	947,801	34,903	3.68%	1
Rowland	203,104	7,453	3.67%	1
Hamlet	842,370	30,167	3.58%	1
Hertford County	2,039,618	72,744	3.57%	3
Lake Lure	677,783	23,661	3.49%	1
Franklin	2,392,510	82,660	3.45%	1
Lillington	1,054,152	35,702	3.39%	1
Locust	1,045,872	35,126	3.36%	1
Walnut Cove	749,311	23,872	3.19%	1
North Wilkesboro	1,076,894	32,788	3.04%	1
Camden County	1,010,615	30,050	2.97%	2
Cherryville	954,420	27,895	2.92%	1
Pilot Mountain	737,346	20,982	2.85%	1
Caswell County	1,844,011	52,334	2.84%	4
Liberty	727,316	19,497	2.68%	1
Madison	1,076,757	26,932	2.50%	1
Montgomery	1,241,694	29,895	2.41%	2
Bertie County	644,895	14,929	2.31%	1
Angier	1,193,573	27,339	2.29%	1
Kenansville	434,363	9,787	2.25%	1
Warsaw	504,286	11,236	2.23%	1
Northampton County	996,703	21,244	2.13%	4
Granite Falls	920,745	18,373	2.00%	1
Spruce Pine	1,030,981	20,409	1.98%	1
Greene County	679,359	13,442	1.98%	2
Wilkesboro	1,468,966	28,819	1.96%	2
Woodfin	1,274,799	24,334	1.91%	1
Laurel Park	1,071,653	20,313	1.90%	1

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Board Name	Gross Sales	Income From Operations	Profit Percent Sales	# of Stores
Lake Waccamaw	285,344	5,375	1.88%	1
Burnsville	864,606	14,126	1.63%	1
Bunn	624,567	9,816	1.57%	1
Fairmont	538,958	8,228	1.53%	1
Newton Grove	428,423	6,228	1.45%	1
Andrews	568,256	7,941	1.40%	1
Dobson	520,488	6,496	1.25%	1
Jones County	929,984	10,908	1.17%	3
Chowan County	1,193,881	12,928	1.08%	1
Norwood	442,564	3,350	0.76%	1
Boiling Spring Lakes	316,488	890	0.28%	1
Washington County	795,758	1,541	0.19%	1
Columbus	526,132	-169	-0.03%	1
Canton	1,013,064	-2,453	-0.24%	1
Garland	220,973	-1,101	-0.50%	1
Gates County	586,360	-3,701	-0.63%	2
Maxton	523,623	-3,946	-0.75%	1
Mount Pleasant	514,581	-4,591	-0.89%	1
Bessemer City	469,873	-4,291	-0.91%	1
Valdese	791,545	-7,901	-1.00%	1
Cooleemee	748,564	-16,948	-2.26%	1
Tyrrell County	282,706	-11,733	-4.15%	1
Wingate	69,811	-17,683	-25.33%	1
Hyde County ¹	567,333			2
Tryon ¹	347,705			1
	796,657,698	77,276,034	9.70%	418

¹ Audit not complete