

Profit Percent to Sales - All ABC Boards
Fiscal Year Ended June 30, 2013

| Board Name | Gross Sales | Income From Operations | Profit Percent Sales* | # of Stores |
|--------------------|----------------|------------------------------|-----------------------------|----------------|
| Wake County | 95,779,958 | 15,653,805 | 16.34% | 24 |
| New Hanover County | 34,855,016 | 5,198,775 | 14.92% | 8 |
| Dare County | 14,188,835 | 1,901,668 | 13.40% | 5 |
| Sylva | 2,775,322 | 368,070 | 13.26% | 1 |
| Moore County | 8,849,609 | 1,172,691 | 13.25% | 4 |
| Mecklenburg County | 113,110,054 | 14,876,884 | 13.15% | 23 |
| Boone | 5,077,778 | 663,051 | 13.06% | 1 |
| Lincoln County | 2,137,511 | 257,071 | 12.03% | 1 |
| Mooresville | 7,920,062 | 945,082 | 11.93% | 3 |
| Greensboro | 37,711,856 | 4,320,353 | 11.46% | 14 |
| Morganton | 2,708,004 | 300,471 | 11.10% | 1 |
| Southport | 2,091,181 | 230,544 | 11.02% | 1 |
| Pitt County | 15,919,159 | 1,753,578 | 11.02% | 10 |
| Granville County | 3,237,700 | 356,361 | 11.01% | 2 |
| Asheboro | 2,896,748 | 314,308 | 10.85% | 1 |
| Elizabethtown | 1,232,977 | 132,711 | 10.76% | 1 |
| Clay County | 1,770,479 | 189,917 | 10.73% | 1 |
| High Point | 14,270,536 | 1,524,950 | 10.69% | 6 |
| Hoke County | 1,196,165 | 124,465 | 10.41% | 1 |
| Clinton | 1,754,883 | 181,586 | 10.35% | 1 |
| Monroe | 3,738,231 | 381,313 | 10.20% | 1 |
| Craven County | 8,393,754 | 849,251 | 10.12% | 6 |
| Cumberland County | 29,400,892 | 2,962,725 | 10.08% | 10 |
| Johnston County | 10,897,656 | 1,089,888 | 10.00% | 7 |
| Durham County | 27,089,726 | 2,692,380 | 9.94% | 8 |
| Wallace | 1,455,701 | 144,531 | 9.93% | 1 |
| Person County | 2,572,004 | 248,565 | 9.66% | 2 |
| Onslow County | 14,238,825 | 1,375,781 | 9.66% | 6 |
| Pasquotank County | 3,040,863 | 292,767 | 9.63% | 1 |
| Nash County | 8,844,843 | 840,567 | 9.50% | 9 |
| Carteret County | 11,643,893 | 1,103,718 | 9.48% | 6 |
| Currituck County | 4,384,949 | 415,308 | 9.47% | 3 |
| Lexington | 3,533,180 | 331,631 | 9.39% | 2 |
| Triad Municipal | 35,077,732 | 3,270,453 | 9.32% | 14 |

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|------------------|----------------|------------------------------|-----------------------------|----------------|
| Asheville | 23,692,755 | 2,127,697 | 8.98% | 9 |
| Black Mountain | 1,690,313 | 149,823 | 8.86% | 1 |
| High Country | 2,557,301 | 226,003 | 8.84% | 1 |
| Wayne County | 7,611,789 | 661,675 | 8.69% | 6 |
| West Jefferson | 1,406,168 | 121,947 | 8.67% | 1 |
| Pittsboro | 993,890 | 85,734 | 8.63% | 1 |
| Lenoir City | 2,939,317 | 250,751 | 8.53% | 2 |
| Mount Holly | 1,753,858 | 147,765 | 8.43% | 1 |
| Albemarle | 2,377,490 | 199,817 | 8.40% | 1 |
| Indian Trail | 2,678,371 | 216,943 | 8.10% | 1 |
| Brevard | 2,723,661 | 217,606 | 7.99% | 2 |
| Blowing Rock | 1,345,449 | 104,991 | 7.80% | 1 |
| Sparta | 673,555 | 52,209 | 7.75% | 1 |
| Sanford | 4,579,762 | 354,787 | 7.75% | 2 |
| Lenoir County | 3,433,211 | 263,495 | 7.67% | 3 |
| Thomasville | 2,214,235 | 169,115 | 7.64% | 1 |
| Gastonia | 8,227,819 | 625,834 | 7.61% | 5 |
| Dunn | 1,942,869 | 146,628 | 7.55% | 2 |
| Orange County | 16,109,071 | 1,210,931 | 7.52% | 8 |
| Concord | 10,423,583 | 774,158 | 7.43% | 5 |
| Sunset Beach | 1,416,744 | 102,628 | 7.24% | 1 |
| Lumberton | 3,579,720 | 258,876 | 7.23% | 2 |
| Cramerton | 1,594,911 | 114,861 | 7.20% | 1 |
| Warren County | 2,048,448 | 146,530 | 7.15% | 3 |
| Pender County | 4,921,466 | 351,015 | 7.13% | 4 |
| Bryson City | 1,609,218 | 114,487 | 7.11% | 1 |
| Oak Island | 2,197,902 | 151,535 | 6.89% | 1 |
| Waynesville | 2,143,502 | 147,730 | 6.89% | 1 |
| Brunswick County | 2,341,083 | 161,286 | 6.89% | 2 |
| Mount Airy | 1,951,232 | 133,414 | 6.84% | 1 |
| Statesville | 5,098,304 | 346,466 | 6.80% | 2 |
| Halifax County | 4,466,457 | 301,400 | 6.75% | 5 |
| Weaverville | 2,189,148 | 146,611 | 6.70% | 1 |
| Rockingham | 1,989,207 | 131,049 | 6.59% | 2 |

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Fiscal Year Ended June 30, 2013

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|--------------------|----------------|------------------------------|-----------------------------|----------------|
| Beaufort County | 4,631,039 | 303,850 | 6.56% | 6 |
| Wilson County | 6,801,081 | 443,101 | 6.52% | 5 |
| Martin County | 1,842,270 | 119,729 | 6.50% | 2 |
| Forest City | 1,754,823 | 111,407 | 6.35% | 1 |
| Hertford | 844,960 | 53,461 | 6.33% | 1 |
| Shalotte | 1,467,501 | 92,527 | 6.31% | 1 |
| Calabash | 1,302,259 | 81,383 | 6.25% | 1 |
| Vance County | 3,211,156 | 195,533 | 6.09% | 1 |
| Highlands | 1,767,397 | 106,615 | 6.03% | 1 |
| Granite Falls | 933,509 | 55,086 | 5.90% | 1 |
| Wingate | 1,148,898 | 66,865 | 5.82% | 1 |
| Siler City | 1,189,057 | 69,074 | 5.81% | 1 |
| Catawba County | 15,888,257 | 916,399 | 5.77% | 10 |
| Eden | 1,679,703 | 96,606 | 5.75% | 1 |
| Youngsville | 802,182 | 45,737 | 5.70% | 1 |
| Murphy | 2,402,521 | 135,267 | 5.63% | 1 |
| Hendersonville | 5,133,087 | 288,938 | 5.63% | 3 |
| Fletcher | 1,655,097 | 93,003 | 5.62% | 1 |
| Waxhaw | 1,503,896 | 84,451 | 5.62% | 1 |
| Tabor City | 597,609 | 33,493 | 5.60% | 1 |
| West Columbus | 606,517 | 33,491 | 5.52% | 1 |
| Gibsonville | 873,599 | 47,112 | 5.39% | 1 |
| Kings Mountain | 1,254,012 | 66,334 | 5.29% | 1 |
| Alamance Municipal | 10,241,364 | 534,911 | 5.22% | 5 |
| Scotland County | 1,669,702 | 87,192 | 5.22% | 1 |
| Shelby | 3,648,627 | 189,894 | 5.20% | 2 |
| Edgecombe County | 4,275,420 | 218,179 | 5.10% | 6 |
| Louisburg | 1,228,846 | 62,533 | 5.09% | 1 |
| Bunn | 682,708 | 34,620 | 5.07% | 1 |
| Walnut Cove | 755,808 | 38,321 | 5.07% | 1 |
| Randleman | 1,275,807 | 64,407 | 5.05% | 1 |
| Marion | 2,043,715 | 102,295 | 5.01% | 2 |
| Maggie Valley | 1,735,286 | 86,598 | 4.99% | 2 |
| Reidsville | 2,033,117 | 100,370 | 4.94% | 1 |

Profit Percent to Sales - All ABC Boards
Fiscal Year Ended June 30, 2013

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|------------------|----------------|------------------------------|-----------------------------|----------------|
| Saint Pauls | 967,377 | 47,682 | 4.93% | 1 |
| Camden County | 1,068,010 | 51,363 | 4.81% | 2 |
| Pilot Mountain | 778,377 | 37,310 | 4.79% | 1 |
| Ocean Isle Beach | 1,423,735 | 67,776 | 4.76% | 1 |
| Fairmont | 560,701 | 25,522 | 4.55% | 1 |
| Brunswick | 465,835 | 21,114 | 4.53% | 1 |
| Belville | 2,638,916 | 113,765 | 4.31% | 2 |
| Locust | 1,162,921 | 49,569 | 4.26% | 1 |
| Pamlico County | 1,158,981 | 48,398 | 4.18% | 2 |
| Rowan/Kannapolis | 10,170,862 | 421,315 | 4.14% | 7 |
| Hamlet | 870,949 | 36,049 | 4.14% | 1 |
| Whiteville | 1,027,168 | 42,295 | 4.12% | 1 |
| Chatham County | 2,531,769 | 99,309 | 3.92% | 3 |
| Laurel Park | 1,096,390 | 42,659 | 3.89% | 1 |
| Red Springs | 702,344 | 27,263 | 3.88% | 1 |
| Lincolnton | 2,105,792 | 81,571 | 3.87% | 1 |
| Hertford County | 2,130,285 | 82,051 | 3.85% | 3 |
| Elkin | 1,201,663 | 46,277 | 3.85% | 1 |
| Franklinton | 811,999 | 31,163 | 3.84% | 1 |
| Rutherfordton | 1,121,171 | 42,908 | 3.83% | 1 |
| Lillington | 1,149,773 | 43,117 | 3.75% | 1 |
| Wadesboro | 1,164,695 | 42,610 | 3.66% | 1 |
| Burnsville | 917,264 | 33,003 | 3.60% | 1 |
| Angier | 1,310,944 | 45,544 | 3.47% | 1 |
| Caswell County | 1,971,126 | 68,404 | 3.47% | 4 |
| Roseboro | 751,845 | 25,185 | 3.35% | 1 |
| Bertie County | 664,030 | 21,594 | 3.25% | 1 |
| Dobson | 535,057 | 15,901 | 2.97% | 1 |
| Liberty | 746,205 | 21,703 | 2.91% | 1 |
| Greene County | 684,254 | 18,868 | 2.76% | 2 |
| Lake Lure | 679,808 | 18,467 | 2.72% | 1 |
| Newton Grove | 438,644 | 11,461 | 2.61% | 1 |
| Franklin | 2,370,048 | 61,748 | 2.61% | 1 |
| Montgomery | 1,306,044 | 32,722 | 2.51% | 2 |

Profit Percent to Sales - All ABC Boards
Fiscal Year Ended June 30, 2013

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|-----------------------|----------------|------------------------------|-----------------------------|----------------|
| Rowland | 219,029 | 5,255 | 2.40% | 1 |
| Norwood | 464,051 | 9,669 | 2.08% | 1 |
| Kenansville | 446,184 | 8,172 | 1.83% | 1 |
| Madison | 1,052,194 | 18,945 | 1.80% | 1 |
| Spruce Pine | 1,069,714 | 18,581 | 1.74% | 1 |
| Garland | 223,523 | 3,819 | 1.71% | 1 |
| Chowan County | 1,245,742 | 18,648 | 1.50% | 1 |
| North Wilkesboro | 1,034,353 | 14,675 | 1.42% | 1 |
| Cooleemee | 762,672 | 10,764 | 1.41% | 1 |
| Cherryville | 960,926 | 13,339 | 1.39% | 1 |
| Warsaw | 494,742 | 6,460 | 1.31% | 1 |
| Northampton County | 988,673 | 11,475 | 1.16% | 4 |
| Woodfin | 1,315,098 | 13,757 | 1.05% | 1 |
| Canton | 1,051,465 | 10,466 | 1.00% | 1 |
| Washington County | 813,295 | 7,535 | 0.93% | 1 |
| Mount Pleasant | 545,584 | 3,556 | 0.65% | 1 |
| Valdese | 813,594 | 3,519 | 0.43% | 1 |
| Columbus | 581,265 | 1,096 | 0.19% | 1 |
| Maxton | 560,163 | 931 | 0.17% | 1 |
| Wilkesboro | 1,813,721 | 2,955 | 0.16% | 2 |
| Lake Waccamaw | 293,748 | 76 | 0.03% | 1 |
| Boiling Spring Lakes | 525,806 | -1,124 | -0.21% | 1 |
| Jones County | 914,557 | -6,262 | -0.68% | 3 |
| Gates County | 433,714 | -7,981 | -1.84% | 1 |
| Bessemer City | 474,991 | -12,812 | -2.70% | 1 |
| Andrews | 631,808 | -22,430 | -3.55% | 1 |
| Tyrrell County | 328,875 | -17,211 | -5.23% | 1 |
| Hyde County | 645,206 | -34,571 | -5.36% | 2 |
| Pembroke ¹ | 117,855 | -6,343 | -5.38% | 1 |
| Tryon ² | 80,335 | -51,020 | -63.51% | 1 |
| | 829,186,586 | 84,139,423 | 10.15% | 422 |

¹ Pembroke reopened May 2013

² Tryon closed for 8 months during fiscal year

* Profit Percent to Sales is based on Income From Operations divided by Gross Sales