|                                   |             | Income     | Profit   |        |
|-----------------------------------|-------------|------------|----------|--------|
|                                   | Gross       | From       | Percent  | # of   |
| Board                             | Sales       | Operations | To Sales | Stores |
| Wake County ABC Board - 104       | 111,070,740 | 18,717,000 | 16.85%   | 24     |
| New Hanover County ABC Board - 70 | 38,558,872  | 5,869,688  | 15.22%   | 8      |
| Dare County ABC Board - 26        | 15,628,037  | 2,325,476  | 14.88%   | 5      |
| Mecklenburg County ABC Board - 62 | 130,356,543 | 18,273,047 | 14.02%   | 23     |
| Lincoln County ABC Board - 169    | 2,562,685   | 357,500    | 13.95%   | 1      |
| Moore County ABC Board - 65       | 9,656,514   | 1,307,807  | 13.54%   | 4      |
| Clinton ABC Board - 20            | 1,907,331   | 258,294    | 13.54%   | 1      |
| Mooresville ABC Board - 66        | 9,540,438   | 1,289,114  | 13.51%   | 3      |
| Boone ABC Board - 152             | 5,670,754   | 695,354    | 12.26%   | 1      |
| Morganton ABC Board - 67          | 2,952,488   | 357,951    | 12.12%   | 1      |
| Pitt County ABC Board - 83        | 17,308,087  | 2,091,047  | 12.08%   | 9      |
| Cumberland County ABC Board - 24  | 30,970,991  | 3,667,644  | 11.84%   | 10     |
| Carteret County ABC Board - 15    | 12,674,796  | 1,471,697  | 11.61%   | 6      |
| Granville County ABC Board - 38   | 3,630,220   | 420,405    | 11.58%   | 2      |
| Triad Municipal ABC Board - 115   | 39,781,560  | 4,584,905  | 11.53%   | 14     |
| Lexington ABC Board - 54          | 3,968,546   | 455,642    | 11.48%   | 2      |
| Asheboro ABC Board - 174          | 3,199,253   | 367,250    | 11.48%   | 1      |
| Person County ABC Board - 82      | 2,804,936   | 317,898    | 11.33%   | 2      |
| Clay County ABC Board - 179       | 2,004,886   | 226,866    | 11.32%   | 1      |
| Durham County ABC Board - 28      | 31,488,457  | 3,557,534  | 11.30%   | 8      |
| High Point ABC Board - 123        | 16,177,600  | 1,805,203  | 11.16%   | 6      |
| Greensboro ABC Board - 40         | 42,082,265  | 4,640,459  | 11.03%   | 15     |
| Pittsboro ABC Board - 84          | 1,238,762   | 136,596    | 11.03%   | 1      |
| Asheville ABC Board - 3           | 28,021,854  | 3,089,867  | 11.03%   | 9      |
| Jackson County ABC Board - 185    | 4,002,426   | 435,598    | 10.88%   | 2      |
| Craven County ABC Board - 23      | 9,268,559   | 983,516    | 10.61%   | 6      |
| Hoke County ABC Board - 46        | 1,295,613   | 135,983    | 10.50%   | 1      |
| Pembroke ABC Board- 80            | 1,016,452   | 106,019    | 10.43%   | 1      |
| Nash County ABC Board - 69        | 9,695,450   | 1,003,055  | 10.35%   | 9      |
| High Country ABC Board - 165      | 2,771,226   | 284,656    | 10.27%   | 1      |
| Southport ABC Board - 95          | 2,378,947   | 243,735    | 10.25%   | 1      |
| Lenoir City ABC Board - 125       | 3,184,646   | 326,112    | 10.24%   | 2      |
| Black Mountain ABC Board - 7      | 2,004,025   | 205,082    | 10.23%   | 1      |
| Monroe ABC Board - 63             | 4,066,224   | 408,746    | 10.05%   | 1      |
| Johnston County ABC Board - 49    | 13,409,361  | 1,343,753  | 10.02%   | 8      |
| Thomasville ABC Board - 167       | 2,569,098   | 257,440    | 10.02%   | 1      |
| Blowing Rock ABC Board - 8        | 1,486,311   | 147,844    | 9.95%    | 1      |
| Randleman ABC Board - 85          | 1,434,316   | 142,024    | 9.90%    | 1      |
| Onslow County ABC Board - 76      | 15,228,479  | 1,489,441  | 9.78%    | 6      |
| Albemarle ABC Board - 164         | 2,700,452   | 262,277    | 9.71%    | 1      |
| Mount Holly ABC Board - 170       | 1,925,560   | 186,611    | 9.69%    | 1      |

|                                  |            | Income     | Profit   |        |
|----------------------------------|------------|------------|----------|--------|
|                                  | Gross      | From       | Percent  | # of   |
| Board                            | Sales      | Operations | To Sales | Stores |
| Concord ABC Board - 22           | 12,380,582 | 1,197,640  | 9.67%    | 5      |
| Elizabethtown ABC Board - 144    | 1,240,643  | 119,292    | 9.62%    | 1      |
| Cramerton ABC Board - 172        | 1,867,561  | 174,797    | 9.36%    | 1      |
| Pasquotank County ABC Board - 79 | 3,199,404  | 299,273    | 9.35%    | 1      |
| Currituck County ABC Board - 25  | 5,103,844  | 477,089    | 9.35%    | 3      |
| West Jefferson ABC Board - 161   | 1,555,529  | 141,022    | 9.07%    | 1      |
| Wayne County ABC Board - 110     | 8,208,534  | 738,727    | 9.00%    | 5      |
| Gastonia ABC Board - 35          | 9,403,462  | 845,900    | 9.00%    | 5      |
| Bryson City ABC Board - 133      | 1,855,621  | 164,876    | 8.89%    | 1      |
| Wallace ABC Board - 105          | 1,473,983  | 129,359    | 8.78%    | 1      |
| Lenoir County ABC Board - 53     | 3,864,149  | 336,816    | 8.72%    | 3      |
| Indian Trail ABC Board - 180     | 3,208,120  | 274,040    | 8.54%    | 1      |
| Orange County ABC Board - 77     | 17,975,413 | 1,523,608  | 8.48%    | 8      |
| Oak Island ABC Board - 166       | 2,596,559  | 210,976    | 8.13%    | 1      |
| Elkin ABC Board - 146            | 1,388,242  | 112,481    | 8.10%    | 1      |
| Shallotte ABC Board - 94         | 1,662,381  | 134,464    | 8.09%    | 1      |
| Franklinton ABC Board - 33       | 922,919    | 74,544     | 8.08%    | 1      |
| Pender County ABC Board - 81     | 5,632,774  | 433,140    | 7.69%    | 4      |
| Brevard ABC Board - 10           | 3,073,009  | 234,757    | 7.64%    | 2      |
| Waxhaw ABC Board - 124           | 1,774,072  | 134,835    | 7.60%    | 1      |
| Statesville ABC Board - 120      | 5,577,918  | 418,018    | 7.49%    | 2      |
| Camden County ABC Board - 14     | 1,248,808  | 93,358     | 7.48%    | 2      |
| Catawba County ABC Board - 17    | 17,174,892 | 1,277,282  | 7.44%    | 10     |
| Brunswick County ABC Board - 158 | 2,613,717  | 194,227    | 7.43%    | 2      |
| Sparta ABC Board - 96            | 714,729    | 53,108     | 7.43%    | 1      |
| Waynesville ABC Board - 111      | 2,283,335  | 169,115    | 7.41%    | 1      |
| Calabash ABC Board - 129         | 1,447,599  | 105,963    | 7.32%    | 1      |
| Lillington ABC Board - 55        | 1,414,308  | 102,984    | 7.28%    | 1      |
| Weaverville ABC Board - 175      | 2,444,205  | 176,848    | 7.24%    | 1      |
| Chowan County ABC Board - 19     | 1,362,797  | 98,330     | 7.22%    | 1      |
| Fairmont ABC Board - 31          | 610,768    | 43,821     | 7.17%    | 1      |
| Dunn ABC Board - 27              | 2,064,141  | 146,449    | 7.09%    | 2      |
| Tyrrell County ABC Board - 101   | 435,921    | 30,922     | 7.09%    | 1      |
| Vance County ABC Board - 102     | 3,558,137  | 250,695    | 7.05%    | 1      |
| Rowan/Kannapolis ABC Board - 89  | 11,622,688 | 795,061    | 6.84%    | 7      |
| Angier ABC Board - 2             | 1,492,594  | 101,803    | 6.82%    | 1      |
| Whiteville ABC Board - 112       | 1,106,375  | 75,390     | 6.81%    | 1      |
| Youngsville ABC Board - 117      | 885,419    | 59,905     | 6.77%    | 1      |
| Wilson County ABC Board - 114    | 7,686,035  | 514,312    | 6.69%    | 6      |
| Sanford ABC Board - 92           | 5,027,776  | 335,369    | 6.67%    | 2      |
| Hendersonville ABC Board - 43    | 5,865,472  | 387,777    | 6.61%    | 3      |

|                                      |            | Income      | Profit   |        |
|--------------------------------------|------------|-------------|----------|--------|
|                                      | Gross      | From        | Percent  | # of   |
| Board                                | Sales      | Operations  | To Sales | Stores |
| Beaufort County ABC Board - 4        | 4,901,473  | 321,609     | 6.56%    | 6      |
| Granite Falls ABC Board - 37         | 1,010,816  | 65,974      | 6.53%    | 1      |
| Hertford ABC Board - 45              | 945,280    | 61,500      | 6.51%    | 1      |
| Mount Airy ABC Board - 131           | 2,134,234  | 137,763     | 6.45%    | 1      |
| Halifax County ABC Board - 41        | 4,819,183  | 309,250     | 6.42%    | 5      |
| Eden ABC Board - 148                 | 1,705,752  | 109,390     | 6.41%    | 1      |
| Pilot Mountain ABC Board - 176       | 835,665    | 53,042      | 6.35%    | 1      |
| Chatham County ABC Board - 151       | 2,920,789  | 182,984     | 6.26%    | 3      |
| Reidsville ABC Board - 86            | 2,182,182  | 136,367     | 6.25%    | 1      |
| Maggie Valley ABC Board - 134        | 2,214,695  | 138,030     | 6.23%    | 2      |
| Bunn ABC Board - 12                  | 766,041    | 46,626      | 6.09%    | 1      |
| Wingate ABC Board - 181              | 1,375,188  | 83,162      | 6.05%    | 1      |
| Forest City ABC Board - 168          | 1,832,120  | 110,533     | 6.03%    | 1      |
| Locust ABC Board - 173               | 1,399,089  | 83,911      | 6.00%    | 1      |
| Martin County ABC Board - 60         | 1,941,241  | 116,245     | 5.99%    | 2      |
| Hamlet ABC Board - 42                | 946,401    | 56,634      | 5.98%    | 1      |
| Ocean Isle Beach ABC Board - 75      | 1,731,355  | 103,335     | 5.97%    | 1      |
| Hyde County ABC Board - 130          | 745,224    | 44,161      | 5.93%    | 2      |
| Gibsonville ABC Board - 156          | 1,041,572  | 61,266      | 5.88%    | 1      |
| Siler City ABC Board - 149           | 1,310,958  | 76,692      | 5.85%    | 1      |
| Murphy ABC Board - 138               | 2,580,550  | 150,507     | 5.83%    | 1      |
| Alamance Municipal ABC Board - 13    | 11,392,493 | 659,764     | 5.79%    | 5      |
| Marion ABC Board - 150               | 2,305,825  | 131,764     | 5.71%    | 2      |
| Tabor City ABC Board - 139           | 674,904    | 38,227      | 5.66%    | 1      |
| Louisburg ABC Board - 58             | 1,376,341  | 77,940      | 5.66%    | 1      |
| Fletcher ABC Board - 159             | 1,839,108  | 103,945     | 5.65%    | 1      |
| Shelby ABC Board - 122               | 3,945,270  | 222,865     | 5.65%    | 2      |
| Sunset Beach ABC Board - 97          | 1,532,710  | 85,131      | 5.55%    | 1      |
| Highlands ABC Board - 126            | 1,612,478  | 89,170      | 5.53%    | 1      |
| Boiling Spring Lakes ABC Board - 137 | 665,725    | 35,371      | 5.31%    | 1      |
| Spruce Pine ABC Board - 177          | 1,202,970  | 63,559      | 5.28%    | 1      |
| Rockingham ABC Board - 87            | 2,044,979  | 107,480     | 5.26%    | 2      |
| Madison ABC Board - 59               | 1,175,585  | 61,784      | 5.26%    | 1      |
| Wadesboro ABC Board - 103            | 1,220,952  | 64,027      | 5.24%    | 1      |
| Scotland County ABC Board - 93       | 1,806,220  | 92,312      | 5.11%    | 1      |
| Edgecombe County ABC Board - 29      | 4,516,632  | 219,372     | 4.86%    | 6      |
| Warren County ABC Board - 107        | 2,210,471  | 106,879     | 4.84%    | 2      |
| Saint Pauls ABC Board - 91           | 1,114,167  | ,<br>52,468 | 4.71%    | 1      |
| Belville ABC Board - 132             | 3,080,547  | 142,871     | 4.64%    | 2      |
| Burnsville ABC Board - 183           | 1,019,479  | 44,819      | 4.40%    | 1      |
| Walnut Cove ABC Board - 106          | 838,473    | 36,778      | 4.39%    | 1      |
| Wainut Cove ABC Board - 106          | 838,473    | 36,778      | 4.39%    | 1      |

|  |  | Income                           | Profit                            |                  |
|--|--|----------------------------------|-----------------------------------|------------------|
|  | Gross                                    | From                             | Percent                           | # of             |
| Board  | Sales                                    | Operations                       | To Sales                          | Stores           |
| Newton Grove ABC Board - 71  | 474,955                                  | 20,437                           | 4.30%                             | 1                |
| Woodfin ABC Board - 171  | 1,512,532                                | 62,438                           | 4.13%                             | 1                |
| Kings Mountain ABC Board - 154   | 1,385,606                                | 56,327                           | 4.07%                             | 1                |
| Lake Lure ABC Board - 136  | 776,028                                  | 31,492                           | 4.06%                             | 1                |
| North Wilkesboro ABC Board - 72  | 1,195,815                                | 47,299                           | 3.96%                             | 1                |
| Lincolnton ABC Board - 56  | 2,245,281                                | 87,089                           | 3.88%                             | 2                |
| West Columbus ABC Board - 18   | 640,290                                  | 24,728                           | 3.86%                             | 1                |
| Valdese ABC Board - 182  | 892,333                                  | 33,941                           | 3.80%                             | 1                |
| Pamlico County ABC Board - 78  | 1,239,821                                | 46,721                           | 3.77%                             | 2                |
| Cherryville ABC Board - 145  | 1,025,848                                | 38,534                           | 3.76%                             | 1                |
| Caswell County ABC Board - 16  | 2,024,939                                | 75,811                           | 3.74%                             | 4                |
| Cooleemee ABC Board - 155  | 924,368                                  | 34,400                           | 3.72%                             | 1                |
| Laurel Park ABC Board - 141  | 1,134,996                                | 42,136                           | 3.71%                             | 1                |
| Brunswick ABC Board - 11   | 501,449                                  | 18,200                           | 3.63%                             | 1                |
| Liberty ABC Board - 128  | 817,345                                  | 29,547                           | 3.61%                             | 1                |
| Hertford County ABC Board - 44   | 2,286,280                                | 73,208                           | 3.20%                             | 3                |
| Washington County ABC Board - 109  | 864,187                                  | 27,554                           | 3.19%                             | 1                |
| Lumberton ABC Board - 153  | 3,585,645                                | 109,124                          | 3.04%                             | 2                |
| Norwood ABC Board - 74   | 522,880                                  | 15,131                           | 2.89%                             | 1                |
| Rutherfordton ABC Board - 135  | 1,193,863                                | 34,196                           | 2.86%                             | 1                |
| Kenansville ABC Board - 51   | 433,369                                  | 12,399                           | 2.86%                             | 1                |
| Greene County ABC Board - 39   | 735,210                                  | 20,812                           | 2.83%                             | 2                |
| Mount Pleasant ABC Board - 68  | 621,374                                  | 16,042                           | 2.58%                             | 1                |
| Franklin ABC Board - 160   | 2,518,581                                | 64,404                           | 2.56%                             | 1                |
| Dobson ABC Board - 121   | 561,478                                  | 13,155                           | 2.34%                             | 1                |
| Lake Waccamaw ABC Board - 52   | 299,170                                  | 6,481                            | 2.17%                             | 1                |
| Roseboro ABC Board - 88  | 786,277                                  | 15,448                           | 1.96%                             | 1                |
| Montgomery ABC Board - 64  | 1,385,519                                | 24,588                           | 1.77%                             | 2                |
| Northampton County ABC Board - 73  | 993,974                                  | 14,497                           | 1.46%                             | 4                |
| Bessemer City ABC Board - 6  | 495,925                                  | 7,118                            | 1.44%                             | 1                |
| Red Springs ABC Board - 119  | 636,799                                  | 8,699                            | 1.37%                             | 1                |
| Wilkesboro ABC Board - 113   | 2,069,478                                | 24,814                           | 1.20%                             | 2                |
| Tryon ABC Board - 100  | 344,112                                  | 4,029                            | 1.17%                             | 1                |
| Warsaw ABC Board - 108   | 506,063                                  | 5,190                            | 1.03%                             | 1                |
| Rowland ABC Board - 90   | 214,368                                  | 2,025                            | 0.94%                             | 1                |
| Columbus ABC Board - 157   | 606,515                                  | 3,381                            | 0.56%                             | 1                |
| Andrews ABC Board - 1  | 682,655                                  | 2,490                            | 0.36%                             | 1                |
|  |  |                                  | 0.27%                             |                  |
| •  |  | 785                              |                                   | 2                |
| Maxton ABC Board - 61  |  |                                  |                                   | 1                |
| Garland ABC Board - 34   | 217,323                                  | -9,237                           | -4.25%                            | 1                |
| Andrews ABC Board - 1<br>Jones County ABC Board - 50<br>Gates County ABC Board - 36<br>Maxton ABC Board - 61 | 682,655<br>894,682<br>595,727<br>524,918 | 2,490<br>2,452<br>785<br>-15,797 | 0.36%<br>0.27%<br>0.13%<br>-3.01% | 1<br>3<br>2<br>1 |

|                             |             | Income      | Profit   |        |  |
|-----------------------------|-------------|-------------|----------|--------|--|
|                             | Gross       | From        | Percent  | # of   |  |
| Board                       | Sales       | Operations  | To Sales | Stores |  |
| Bertie County ABC Board - 5 | 733,414     | -98,694     | -13.46%  | 1      |  |
|                             | 933,734,724 | 103,353,410 | 11.07%   | 424    |  |