

**Profit Percent to Sales**  
**Fiscal Year Ended June 30, 2017**

<b>Board Name</b>	<b>Gross Sales</b>	<b>Income From Operations</b>	<b>Profit Percent To Sales<sup>1</sup></b>	<b># of Stores</b>
Wake County	130,358,564	21,150,319	16.22%	24
Moore County	11,151,699	1,661,880	14.90%	4
Mecklenburg County	151,920,383	22,528,846	14.83%	24
New Hanover County	44,167,206	6,336,760	14.35%	8
Mooresville	10,866,955	1,535,293	14.13%	3
Clinton	2,137,266	289,650	13.55%	1
Dare County	17,258,882	2,306,562	13.36%	5
Lincoln County	3,406,841	437,046	12.83%	2
Boone	6,404,575	815,414	12.73%	1
Carteret County	14,318,813	1,816,838	12.69%	6
Pitt County	18,919,765	2,384,915	12.61%	8
Jackson County	4,633,943	572,143	12.35%	2
Lexington	4,514,284	556,470	12.33%	2
Triad Municipal	45,289,402	5,504,873	12.15%	14
Hoke County	1,558,261	188,248	12.08%	1
Asheville	32,716,652	3,912,031	11.96%	9
Pasquotank County	3,550,537	421,827	11.88%	1
Morganton	3,231,788	375,077	11.61%	1
Concord	15,779,886	1,827,706	11.58%	6
Mount Holly	2,254,283	261,080	11.58%	1
Cumberland County	35,104,648	4,061,398	11.57%	10
Asheboro	3,450,816	390,031	11.30%	1
Durham County	36,072,852	4,043,523	11.21%	8
Albemarle	3,062,865	341,100	11.14%	1
High Point	18,146,476	1,988,209	10.96%	6
Person County	3,192,276	340,842	10.68%	2
Greensboro	47,044,964	5,016,900	10.66%	15
Granville County	4,156,007	441,011	10.61%	2
Blowing Rock	1,674,055	175,301	10.47%	1
Southport	3,016,176	310,564	10.30%	1
Indian Trail	4,006,370	410,149	10.24%	1
Waynesville	2,656,373	271,688	10.23%	1
Yadkin Valley	1,694,473	170,402	10.06%	1
Johnston County	14,925,537	1,499,510	10.05%	8
High Country	3,219,747	322,674	10.02%	1
Clay County	2,320,734	230,279	9.92%	1
Currituck County	5,718,167	566,215	9.90%	3
Monroe	4,542,728	449,404	9.89%	1
Thomasville	2,970,504	291,908	9.83%	1

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Nash County	10,634,033	1,039,193	9.77%	9
Lenoir City	3,371,546	327,377	9.71%	2
Onslow County	17,068,220	1,652,814	9.68%	6
Pittsboro	1,397,644	133,466	9.55%	1
Elizabethtown	1,403,608	133,369	9.50%	1
Black Mountain	2,366,406	224,305	9.48%	1
West Jefferson	1,767,123	166,299	9.41%	1
Craven County	10,359,799	972,210	9.38%	5
Lenoir County	4,282,157	396,896	9.27%	3
Shalotte	1,915,754	176,647	9.22%	1
Bryson City	2,038,418	185,148	9.08%	1
Ocean Isle Beach	2,164,268	194,804	9.00%	1
Gastonia	10,553,195	940,264	8.91%	5
Waxhaw	2,840,633	252,793	8.90%	1
Oak Island	2,981,269	261,093	8.76%	1
Statesville	6,125,538	534,670	8.73%	2
Lillington	1,751,257	151,927	8.68%	1
Wallace	1,606,778	138,892	8.64%	1
Randleman	1,609,142	138,017	8.58%	1
Brevard	3,457,114	292,816	8.47%	2
Brunswick County	3,066,074	257,415	8.40%	2
Kings Mountain	1,632,606	132,980	8.15%	1
Pender County	6,561,830	533,509	8.13%	4
Forest City	2,158,638	175,453	8.13%	1
Weaverville	2,814,165	227,774	8.09%	1
Warren County	2,485,179	200,955	8.09%	2
Wayne County	8,810,618	709,468	8.05%	5
Hendersonville	6,683,400	533,318	7.98%	3
Franklinton	1,096,648	86,927	7.93%	1
Sunset Beach	1,654,684	129,364	7.82%	1
Youngsville	1,127,176	87,742	7.78%	1
Pilot Mountain	988,269	76,761	7.77%	1
Beaufort County	5,340,994	411,837	7.71%	6
Spruce Pine	1,269,904	97,439	7.67%	1
Rockingham	2,332,104	174,811	7.50%	2
Hertford	1,099,569	82,018	7.46%	1
Sparta	786,299	58,253	7.41%	1
Wingate	1,550,953	114,140	7.36%	1
Murphy	2,943,528	214,869	7.30%	1

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Catawba County	19,260,793	1,395,725	7.25%	11
Angier	1,932,639	139,791	7.23%	1
Calabash	1,574,379	113,180	7.19%	1
Marion	2,521,097	179,289	7.11%	2
Siler City	1,422,553	100,309	7.05%	1
Tabor City	784,559	55,247	7.04%	1
Shelby	4,446,359	310,795	6.99%	2
Mount Airy	2,329,515	160,694	6.90%	1
Sanford	5,719,846	385,496	6.74%	2
Dunn	2,327,467	155,711	6.69%	2
Orange County	19,545,413	1,300,654	6.65%	8
Louisburg	1,608,810	106,341	6.61%	1
Vance County	3,869,789	255,543	6.60%	1
Fletcher	2,119,126	139,887	6.60%	1
Belville	3,577,556	236,045	6.60%	2
Granite Falls	1,052,173	68,777	6.54%	1
Pembroke	1,243,063	80,995	6.52%	1
Scotland County	2,084,999	134,372	6.44%	1
Wilson County	8,440,918	542,948	6.43%	6
Wadesboro	1,394,028	89,594	6.43%	1
Martin County	2,116,388	134,458	6.35%	2
Madison	1,287,252	81,585	6.34%	1
Troutman	708,108	44,307	6.26%	1
Pamlico County	1,386,369	85,651	6.18%	2
Burnsville	1,124,667	69,167	6.15%	1
Maggie Valley	2,515,130	154,238	6.13%	2
Alamance Municipal	12,825,658	786,012	6.13%	5
Hyde County	829,040	50,676	6.11%	2
Whiteville	1,234,359	74,663	6.05%	1
Chowan County	1,456,218	87,838	6.03%	1
Highlands	1,815,689	109,307	6.02%	1
Reidsville	2,365,318	141,505	5.98%	1
Saint Pauls	1,269,669	75,294	5.93%	1
Rowan/Kannapolis	12,970,208	762,385	5.88%	7
Eden	1,810,498	106,156	5.86%	1
Hamlet	1,056,684	61,400	5.81%	1
Gibsonville	1,187,488	68,911	5.80%	1
Halifax County	5,220,556	301,140	5.77%	5
Tyrrell County	460,792	26,364	5.72%	1

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Laurel Park	1,269,769	71,118	5.60%	1
Locust	1,710,791	93,091	5.44%	1
Bunn	839,229	45,130	5.38%	1
Columbus	625,354	33,362	5.33%	1
Cramerton	2,790,593	142,125	5.09%	2
Valdese	1,015,607	51,137	5.04%	1
Brunswick	526,520	25,601	4.86%	1
Camden County	1,355,862	64,518	4.76%	2
Fairmont	680,711	31,756	4.67%	1
Boiling Spring Lakes	789,258	34,602	4.38%	1
West Columbus	679,260	29,583	4.36%	1
Lake Lure	894,007	38,565	4.31%	1
Liberty	883,688	38,092	4.31%	1
Woodfin	1,756,368	75,279	4.29%	1
Roseboro	922,451	37,725	4.09%	1
Kenansville	543,270	21,683	3.99%	1
Dobson	628,633	24,162	3.84%	1
Edgecombe County	4,705,707	179,269	3.81%	5
Norwood	569,467	21,309	3.74%	1
Tryon	471,983	16,352	3.46%	1
Washington County	910,949	31,006	3.40%	1
Chatham County	3,508,966	116,891	3.33%	3
Walnut Cove	914,289	27,914	3.05%	1
Caswell County	2,178,380	63,520	2.92%	4
Canton	1,388,793	39,835	2.87%	1
Montgomery	1,597,506	45,737	2.86%	2
Cherryville	1,018,949	27,387	2.69%	1
Jones County	1,047,546	28,094	2.68%	3
Cooleemee	1,139,790	29,481	2.59%	1
Greene County	760,628	19,426	2.55%	2
Rowland	244,667	5,752	2.35%	1
Rutherfordton	1,341,020	30,469	2.27%	1
Newton Grove	484,062	10,989	2.27%	1
Mount Pleasant	755,269	16,294	2.16%	1
Franklin	2,702,122	56,486	2.09%	1
Hertford County	2,305,166	41,515	1.80%	3
Northampton County	1,048,034	16,962	1.62%	4
Lincolnton	2,744,937	35,813	1.30%	2
North Wilkesboro	1,328,139	13,545	1.02%	1

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Red Springs	713,844	6,648	0.93%	1
Maxton	767,069	6,265	0.82%	1
Bessemer City	528,672	3,145	0.59%	1
Wilkesboro	2,356,014	5,957	0.25%	2
Lake Waccamaw	410,063	525	0.13%	1
Gates County	726,953	-2,118	-0.29%	2
Warsaw	554,823	-1,728	-0.31%	1
Lumberton <sup>2</sup>	3,604,066	-26,965	-0.75%	2
Andrews	740,312	-10,054	-1.36%	1
Bertie County	785,789	-16,421	-2.09%	1
	<u>1,068,773,846</u>	<u>119,655,753</u>	<u>11.20%</u>	

<sup>1</sup>Profit is based on Income form Operations which does not include Other Income & Expense

<sup>2</sup>Factoring in insurance payout for flood damage brings profit percentage to 0.74%