

Profit Percent to Sales
Fiscal Year Ended June 30, 2018

Board Name	Gross Sales	Income From Operations	Profit Percent To Sales¹	# of Stores
Wake County	138,891,419	22,160,139	15.96%	24
Moore County	11,924,758	1,887,986	15.83%	4
Mecklenburg County	163,649,611	24,121,664	14.74%	26
Mooresville	11,475,180	1,679,679	14.64%	3
New Hanover County	45,858,126	6,610,807	14.42%	8
Lincoln County	3,924,518	529,854	13.50%	2
Dare County	17,727,401	2,361,135	13.32%	5
Pasquotank County	3,568,227	469,440	13.16%	1
Clinton	2,198,334	286,984	13.05%	1
Morganton	3,447,068	449,393	13.04%	1
Lexington	4,736,408	602,577	12.72%	2
Pitt County	19,443,653	2,457,481	12.64%	8
Asheville	35,276,302	4,437,489	12.58%	9
Concord	16,979,957	2,091,999	12.32%	6
Boone	6,511,972	801,716	12.31%	1
Carteret County	14,911,891	1,829,123	12.27%	6
Person County	3,322,752	407,413	12.26%	2
Jackson County	4,830,730	586,049	12.13%	2
Triad Municipal	47,391,018	5,690,763	12.01%	14
Tabor City	815,143	96,313	11.82%	1
Greensboro	49,018,578	5,623,058	11.47%	15
High Country	3,426,182	388,089	11.33%	1
Durham County	37,346,615	4,191,196	11.22%	8
Johnston County	16,105,459	1,799,105	11.17%	8
Indian Trail	4,279,711	474,646	11.09%	1
Cumberland County	36,386,430	4,014,128	11.03%	11
Waynesville	2,855,668	314,295	11.01%	1
Albemarle	3,195,294	349,587	10.94%	1
Pittsboro	1,523,273	166,194	10.91%	1
High Point	18,695,611	2,034,830	10.88%	6
Southport	3,282,533	352,347	10.73%	1
Monroe	4,731,863	506,789	10.71%	1
Currituck County	5,922,076	633,181	10.69%	3
Craven County	10,758,813	1,139,636	10.59%	5
Oak Island	3,216,404	336,509	10.46%	1
Mount Holly	2,216,530	227,214	10.25%	1
Ocean Isle Beach	2,308,187	235,250	10.19%	1
Randleman	1,688,876	171,955	10.18%	1
Yadkin Valley	1,865,372	189,098	10.14%	1

Profit Percent to Sales
Fiscal Year Ended June 30, 2018

Board Name	Gross Sales	Income From Operations	Profit Percent To Sales¹	# of Stores
Nash County	11,019,621	1,102,440	10.00%	9
Clay County	2,467,339	242,246	9.82%	1
Lenoir City	3,496,165	340,962	9.75%	2
Angier	2,139,571	208,146	9.73%	1
Blowing Rock	1,795,909	172,428	9.60%	1
Onslow County	18,062,865	1,733,526	9.60%	6
Black Mountain	2,365,482	225,317	9.53%	1
Elizabethtown	1,431,145	136,168	9.51%	1
Gastonia	11,041,776	1,046,932	9.48%	5
Granville County	4,323,727	408,703	9.45%	2
Lenoir County	4,534,340	428,383	9.45%	3
Bryson City	2,150,577	202,901	9.43%	1
Asheboro	3,376,600	317,265	9.40%	1
West Jefferson	1,897,140	175,076	9.23%	1
Granite Falls	1,171,149	107,458	9.18%	1
Franklinton	1,171,715	106,906	9.12%	1
Kings Mountain	1,808,288	163,424	9.04%	1
Statesville	6,209,781	544,044	8.76%	2
Alamance Municipal	13,887,641	1,196,821	8.62%	5
Waxhaw	3,248,649	278,822	8.58%	1
Catawba County	20,122,348	1,716,235	8.53%	11
Youngsville	1,254,607	106,936	8.52%	1
Troutman	1,382,368	116,845	8.45%	1
Belville	3,946,454	333,438	8.45%	2
Hendersonville	7,164,645	603,554	8.42%	3
Thomasville	3,154,199	265,380	8.41%	1
Forest City	2,298,809	190,631	8.29%	1
Warren County	2,550,362	210,014	8.23%	2
Sparta	851,613	70,111	8.23%	1
Hoke County	2,269,875	186,068	8.20%	2
Lillington	1,894,429	154,985	8.18%	1
Wingate	1,628,475	133,177	8.18%	1
Brevard	3,722,325	303,674	8.16%	2
Calabash	1,691,269	135,548	8.01%	1
Hertford	1,107,802	88,182	7.96%	1
Chowan County	1,513,349	120,425	7.96%	1
Marion	2,702,204	213,529	7.90%	2
Weaverville	3,032,960	237,436	7.83%	1
Wilson County	8,540,808	667,838	7.82%	6

Profit Percent to Sales
Fiscal Year Ended June 30, 2018

Board Name	Gross Sales	Income From Operations	Profit Percent To Sales¹	# of Stores
Murphy	3,160,125	246,580	7.80%	1
Sanford	6,069,000	468,945	7.73%	2
Shalotte	1,959,713	151,385	7.72%	1
Wayne County	9,031,220	695,291	7.70%	5
Pender County	6,892,547	523,673	7.60%	4
Highlands	1,908,492	142,988	7.49%	1
Siler City	1,402,682	104,648	7.46%	1
Martin County	2,154,425	159,894	7.42%	2
Edgecombe County	4,971,907	360,267	7.25%	5
Gibsonville	1,240,216	89,532	7.22%	1
Brunswick County	3,297,755	236,434	7.17%	2
Beaufort County	5,511,563	391,802	7.11%	6
Sunset Beach	1,702,590	120,939	7.10%	1
Tryon	495,226	34,887	7.04%	1
Burnsville	1,158,787	81,416	7.03%	1
Spruce Pine	1,317,063	92,522	7.02%	1
Wallace	1,619,254	112,846	6.97%	1
Shelby	4,629,940	321,688	6.95%	2
Mount Airy	2,362,407	162,951	6.90%	1
Pilot Mountain	1,060,811	73,103	6.89%	1
Reidsville	2,507,329	172,668	6.89%	1
Fletcher	2,283,034	156,549	6.86%	1
Whiteville	1,307,565	88,609	6.78%	1
Wadesboro	1,451,913	96,153	6.62%	1
Lake Waccamaw	430,951	28,537	6.62%	1
Vance County	3,935,178	259,874	6.60%	1
Dunn	2,469,394	159,014	6.44%	2
Lincolnton	2,918,471	187,084	6.41%	2
Pembroke	1,258,699	80,454	6.39%	1
Saint Pauls	1,293,033	81,914	6.34%	1
Madison	1,383,394	85,429	6.18%	1
Eden	1,844,929	109,614	5.94%	1
Hyde County	798,758	47,323	5.92%	2
Scotland County	2,142,529	126,455	5.90%	1
Rockingham	2,393,447	141,182	5.90%	2
Roseboro	960,571	56,028	5.83%	1
Orange County	20,184,369	1,169,192	5.79%	8
Laurel Park	1,305,390	74,930	5.74%	1
Halifax County	5,305,623	294,190	5.54%	5

Profit Percent to Sales
Fiscal Year Ended June 30, 2018

Board Name	Gross Sales	Income From Operations	Profit Percent To Sales¹	# of Stores
Locust	1,849,995	102,287	5.53%	1
Rowan/Kannapolis	13,395,949	730,685	5.45%	7
Kenansville	553,848	30,021	5.42%	1
Walnut Cove	987,449	53,086	5.38%	1
Valdese	1,050,371	56,022	5.33%	1
Hamlet	1,125,196	59,037	5.25%	1
Bunn	879,957	45,623	5.18%	1
Lumberton	3,909,298	202,002	5.17%	2
Pamlico County	1,385,082	71,006	5.13%	2
Camden County	1,442,263	73,483	5.09%	2
Washington County	909,783	45,743	5.03%	1
Maggie Valley	2,522,346	125,696	4.98%	2
Chatham County	3,932,907	193,719	4.93%	3
Louisburg	1,645,497	78,178	4.75%	1
Brunswick	492,147	23,162	4.71%	1
Cramerton	3,030,341	138,895	4.58%	2
Woodfin	1,789,610	79,362	4.43%	1
Boiling Spring Lakes	824,078	35,992	4.37%	1
Mount Pleasant	862,302	35,998	4.17%	1
Tyrrell County	460,594	19,150	4.16%	1
Canton	1,472,954	60,869	4.13%	1
Norwood	589,199	24,228	4.11%	1
Lake Lure	919,544	35,639	3.88%	1
Columbus	676,163	26,120	3.86%	1
Dobson	635,221	21,327	3.36%	1
Montgomery	1,672,531	53,152	3.18%	2
Liberty	856,588	25,433	2.97%	1
Maxton	813,206	22,644	2.78%	1
Newton Grove	532,584	14,184	2.66%	1
Cooleemee	1,198,050	31,870	2.66%	1
Cherryville	1,050,439	26,504	2.52%	1
Franklin	2,812,251	70,707	2.51%	1
Jones County	1,101,120	23,662	2.15%	3
Caswell County	2,180,612	46,022	2.11%	4
West Columbus	652,447	10,156	1.56%	1
Fairmont	707,074	10,882	1.54%	1
Northampton County	1,071,214	15,676	1.46%	4
Rutherfordton	1,406,423	18,701	1.33%	1
Warsaw	641,545	8,458	1.32%	1

Profit Percent to Sales
Fiscal Year Ended June 30, 2018

Board Name	Gross Sales	Income From Operations	Profit Percent To Sales¹	# of Stores
Wilkesboro	2,517,961	32,614	1.30%	2
Red Springs	725,729	9,003	1.24%	1
Hertford County	2,373,614	29,232	1.23%	3
Andrews	776,768	8,976	1.16%	1
Rowland	244,751	2,460	1.01%	1
Greene County	798,146	7,963	1.00%	2
Gates County	768,258	3,328	0.43%	2
Belmont (opened December 2018)	1,251,944	2,040	0.16%	1
Bessemer City	550,334	846	0.15%	1
North Wilkesboro	1,367,124	881	0.06%	1
Bertie County	801,617	231	0.03%	1
Ramseur	552,487	-11,679	-2.11%	1
	1,129,023,535	128,515,351	11.38%	433

¹Profit is based on Income form Operations which does not include Other Income & Expense