

**Revenues From Spirituous Liquor - North Carolina ABC Boards**  
**July 1, 2012 - June 30, 2013**

	06/30/13	06/30/12	Increase -Decrease	Percent Change
Liquor Sales - Regular	667,555,022	639,985,257	27,569,765	4.31%
Mixed Beverage Sales	160,140,085	155,392,184	4,747,901	3.06%
Total Sales	827,695,107	795,377,441	32,317,666	4.06%
State Excise Tax	177,562,513	170,378,967	7,183,546	4.22%
Liquor Sales Tax	46,445,049	44,832,810	1,612,239	3.60%
Mixed Beverage Tax - Revenue	14,132,805	14,014,248	118,557	0.85%
Mixed Beverage Tax - DHHS	1,413,122	1,401,457	11,665	0.83%
Rehabilitation Tax	2,627,655	2,570,187	57,468	2.24%
Cost of Goods Sold	426,079,947	409,940,662	16,139,285	3.94%
Operating Expenses	122,215,923	120,032,781	2,183,142	1.82%
Interest Income	228,817	343,690	-114,873	-33.42%
Other Income	2,627,891	737,810	1,890,081	256.17%
Profit Before Distribution	86,417,900	78,172,584	8,245,316	10.55%
Profit Percent To Sales	10.44%	9.83%		0.61%
Law Enforcement	7,297,194	7,113,055	184,139	2.59%
Alcohol Education	10,710,291	9,308,118	1,402,173	15.06%
Net Profit	68,410,415	61,751,411	6,659,004	10.78%
County - City Distributions	55,835,532	55,044,565	790,967	1.44%
Mixed Beverage Tax Retained	12,726,196	12,613,381	112,815	0.89%
Surcharge Collected	4,031,857	4,105,000	-73,143	-1.78%
Bailment Collected	8,023,024	7,903,700	119,324	1.51%
Bottles Sold:				
Regular	42,342,302	41,591,100	751,202	1.81%
Mixed Beverage	7,323,358	7,220,075	103,283	1.43%
Total	49,665,660	48,811,175	854,485	1.75%
Miniatures	14,311,545	12,883,410	1,428,135	11.09%
Number Of Stores	422	418	4	

Bailment decreased from \$1.65 per case to \$1.60 August 2012

Surcharge decreased from \$0.85 per case to \$0.80 August 2012