

**Revenues From Spirituous Liquor - North Carolina ABC Boards
July 1, 2016 - June 30, 2017**

	06/30/17	06/30/16	Increase -Decrease	Percent Change
Liquor Sales - Regular	862,577,744	810,537,799	52,039,945	6.42%
Mixed Beverage Sales	204,631,073	191,303,288	13,327,785	6.97%
Fortified Wine/Mixer Sales	1,565,029	1,507,946	57,083	3.79%
Total Sales	1,068,773,846	1,003,349,033	65,424,813	6.52%
State Excise Tax	229,078,266	214,961,528	14,116,738	6.57%
Liquor Sales Tax	60,382,578	56,753,568	3,629,010	6.39%
Mixed Beverage Tax - Revenue	16,777,951	15,949,984	827,967	5.19%
Mixed Beverage Tax - DHHS	1,677,553	1,594,663	82,890	5.20%
Rehabilitation Tax	3,091,502	2,971,251	120,251	4.05%
Wine Sales Tax	84,659	82,025	2,634	3.21%
Cost of Goods Sold	551,875,041	517,870,832	34,004,209	6.57%
Operating Expenses	146,533,121	137,621,728	8,911,393	6.48%
Interest Income	238,074	141,134	96,940	68.69%
Other Income/Expense	-261,806	862,282	-1,124,088	-130.36%
Profit Before Distribution	119,632,021	113,300,439	6,331,582	5.59%
Profit Percent To Sales	11.19%	11.29%		-0.10%
Law Enforcement	8,360,935	7,897,315	463,620	5.87%
Alcohol Education	12,171,893	11,666,835	505,058	4.33%
Net Profit	99,099,193	93,736,289	5,362,904	5.72%
County - City Distributions	74,503,732	69,170,823	5,332,909	7.71%
Mixed Beverage Tax Retained	15,100,222	14,346,280	753,942	5.26%
Surcharge Collected	8,074,193	7,584,569	489,624	6.46%
Bailment Collected	8,856,442	8,126,324	730,118	8.98%
Bottles Sold:				
Retail	70,396,643	66,574,888	3,821,755	5.74%
Mixed Beverage	8,639,526	8,226,414	413,112	5.02%
Total	79,036,169	74,801,302	4,234,867	5.66%
Number Of Stores	428	426	2	

Bailment decreased from \$1.60 to \$1.50 per case May 1, 2015

Bailment surcharge increased from \$0.80 to \$1.40 per case May 1, 2015