

Revenue From Spirituous Liquor - North Carolina ABC Boards
July 1, 2019 - June 30, 2020

| | Statutory Authority | 06/30/20 | 06/30/19 | Percent Change |
|------------------------------|----------------------------------|-----------------|---------------|----------------|
| Liquor Sales - Regular | | \$1,169,562,775 | 976,725,984 | 19.74% |
| Mixed Beverage Sales | | \$196,290,947 | 241,903,234 | -18.86% |
| Fortified Wine/Mixer Sales | | \$2,003,771 | 1,617,239 | 23.90% |
| Total Sales | | 1,367,857,493 | 1,220,246,457 | 12.10% |
| State Excise Tax | 105-113.80(6); 18B-805(b)(2) | 296,438,600 | 261,920,921 | 13.18% |
| Mixed Beverage Tax - Revenue | 18B-804(b)(8),(9); 18B-805(b)(2) | 15,412,790 | 19,254,469 | -19.95% |
| Mixed Beverage Tax - DHHS | 18B-804(b)(8),(9); 18B-805(b)(3) | 1,541,588 | 1,925,208 | -19.93% |
| Rehabilitation Tax | 18B-804(b)(6b); 18B-805(b)(4) | 3,689,042 | 3,398,193 | 8.56% |
| Wine Sales Tax | | 108,869 | 87,694 | 24.15% |
| Cost of Goods Sold | 18B-805(b)(1) | 708,223,501 | 626,743,845 | 13.00% |
| Operating Expenses | 18B-805(b)(1) | 184,217,902 | 164,269,237 | 12.14% |
| Interest Income | 18B-805(a) | 906,983 | 699,800 | 29.61% |
| Other Income/Expense | 18B-805(a) | 1,315,373 | 1,379,930 | -4.68% |
| Profit Before Distribution | | 159,145,547 | 144,726,620 | 9.96% |
| Profit Percent To Sales | | 11.63% | 11.44% | 0.19% |
| Law Enforcement | 18B-805(c)(2) | 11,575,108 | 9,784,212 | 18.30% |
| Alcohol Education | 18B-805(c)(3) | 14,527,457 | 13,390,372 | 8.49% |
| Net Profit | | 133,042,982 | 121,552,036 | 9.45% |
| County - City Distributions | 18B-805(e) | 104,548,529 | 84,792,780 | 23.30% |
| Number Of Stores | | 436 | 437 | |
| Mixed Beverage Tax Retained | 18B-805(b)(2); 18B-805(f) | 13,869,779 | 17,329,399 | -19.96% |
| Liquor Sales Tax | 105-164.4(a); 18B-805(b)(2) | 81,574,710 | 68,397,764 | 19.27% |
| Surcharge Collected | 18B-804(b)(6a); 18B-203(a)(15) | 8,375,242 | 7,987,605 | 4.85% |
| Bailment Collected | 18B-804(b)(2); 18B-203(a)(15) | 10,819,109 | 9,878,693 | 9.52% |
| Retail Bottles Sold | | 90,162,297 | 79,620,213 | 13.24% |
| Mixed Beverage Bottles Sold | | 7,918,383 | 9,990,073 | -20.74% |